# CONVECTED 18 **Broward College** Case Study EAB



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## Overview





# of Students: 68,000

# of Campuses: 6 % Part-Time: 76%

% First Generation: 48% % Pell Recipients: 68%

► EAB Member Since: July 2016 Onboarding Module Launched: March 2017

Strategic Care Launched: September 2017

Appointment Scheduling Launched: April 2018

## Background and Challenges

- BC has more than 75 advisors spread across six campuses.
- Despite transitioning to a centralized advising model and assigning advisors to specific pathways, BC was still experiencing challenges with its advising process.
- Inefficient case management and manual data tracking absorbed a great deal of advisors' time, and students continued to make appointments with non-assigned advisors.
- BC was particularity concerned about its First Time In College (FTIC) students, as this population is tied to critical state funding.

### Solutions



Comprehensive Advisor Training and Advising Scorecard



Targeted Appointment Campaigns for FTIC Students



# Florida's Performance-Based Funding Model

Informs Broward's Strategic Goals and Navigate Initiatives



The law awards performance-based incentives to FCS institutions using performance-based measures adopted by the State Board of Education.



The success measures include (1) **Retention Rates**, (2) **Completion Rates**, (3) Job Placement/Continuing Education Rates, and (4) Entry-Level Wages.



Retention and completion rates are calculated using a cohort of FTIC students, and completion rates are calculated for 150% and 200% of expected time to graduation.



# Student Promotion Leads to Widespread Adoption

## Adoption Climbs Even Faster After Appointment Scheduling Is Introduced

### **Key Promotion Activities**



**New-Student Welcome Email** 

Asks students to log in to Navigate to keep track of all enrollment steps



**New-Student Orientation** 

Required for all new students; students asked to complete Intake Survey during orientation



**First-Year Experience Seminars** 

Optional for new students; Navigate incorporated into skill-building curriculum



**Advising Website** 

Navigate instructions and advisor assignments added to the student-facing website



**Appointment Scheduling** 

Replaced old appointment method in student portal with a direct link to Navigate

44K



Number of students who logged in to Navigate from March 2017 to August 2018



54%

Are repeat Navigate users



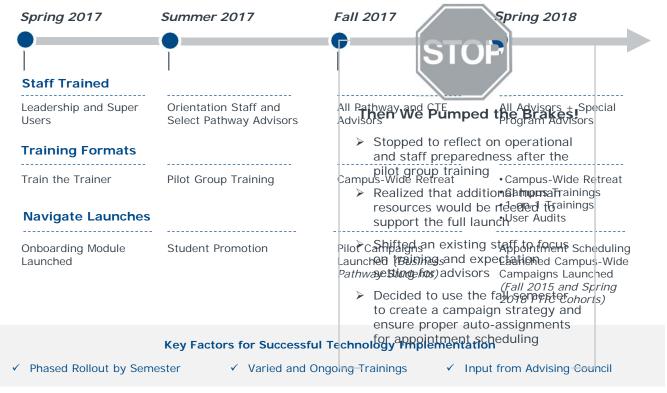
42%

Completed the Major Explorer



# Navigate Rollout: Strategy and Lessons Learned

Phased Approach Ensures 75+ Advisors Can Adopt Navigate Successfully





# College-Wide Retreats Drive Culture Change

## Agendas Are Designed to Be Interactive and Engaging



### Peer-to-Peer Learning

Advisors give short presentations to share their lessons learned and best practices



#### Kudos for Top Performers

Advisors across the college are recognized in front of their peers for outstanding performance



#### Scenario-Based Learning

Created scenarios that helped advisors practice integrating Navigate into student conversations

All-day retreats provide dedicated time away from day to day responsibilities, allowing advisors to learn new concepts and engage in hands-on practice

## **Key Topics Covered**

- Navigate Functionality
- Navigate Integration
- Appreciative Advising
- · Caseload Management
- Data Integrity



# **Advising Scorecard Drives Accountability**

Data Is Aggregated and Progress Is Reviewed Weekly by Leadership

## **Weekly Advising Scorecard**

## Examples from Spring 2018 Scorecard

#### **Populations Tracked**

- > FTIC Cohorts
- > 75% Completers
- DFW Students

#### **Metrics Used**

- # Appointments
- # Walk-ins
- # No-shows
- # Rescheduled

#### **Data Viewed By**

- Advisor
- Campus
- Collegewide

## **Weekly Leadership Dashboard**

Examples from Spring 2018 Dashboard

**Succeed Goal:** Increase from 64% to 68%, Spring 2018 FTIC Cohort who meet with an advisor to support their career exploration and entry into a pathway

**Soar Goal:** Increase from 15% to 17% of FTIC full-time 2014-15 cohort who graduate by May 2018

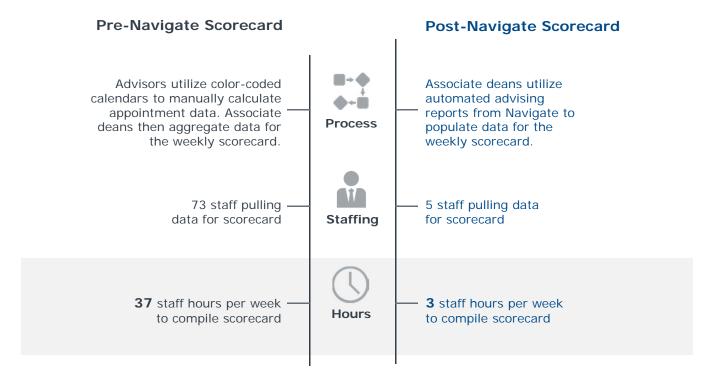


Utilizing a weekly scorecard increases advisor accountability and creates a sense of urgency to learn the platform and maintain accurate records



# Navigate Transforms the Advising Scorecard

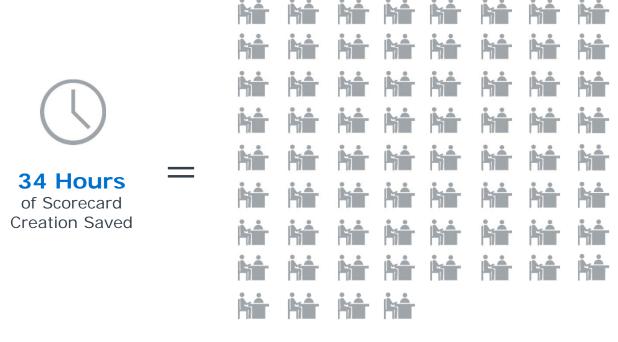
### Manual Scorecards Were Effective but Not Efficient





# 34 Advising Hours Saved Each Week

What Else Could Advisors Be Doing with That Time?

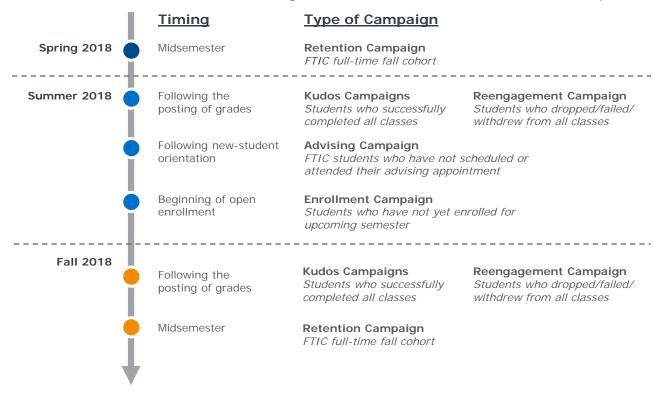


**68** Additional Advising Appointments/Week

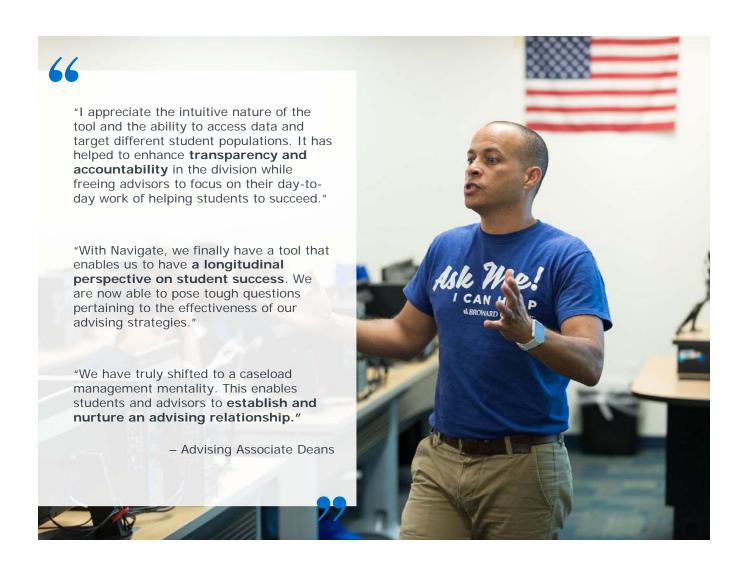


# 2018 Campaign Calendar

## Standard Calendar Creates Alignment Between Advisors and Campuses



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107K

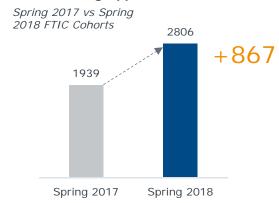
**Appointments Created** *Sept 2017 – September 2018* 



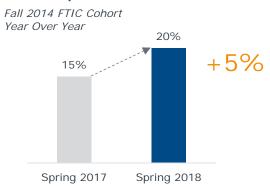
Advising Reports Filed Sept 2017 – September 2018

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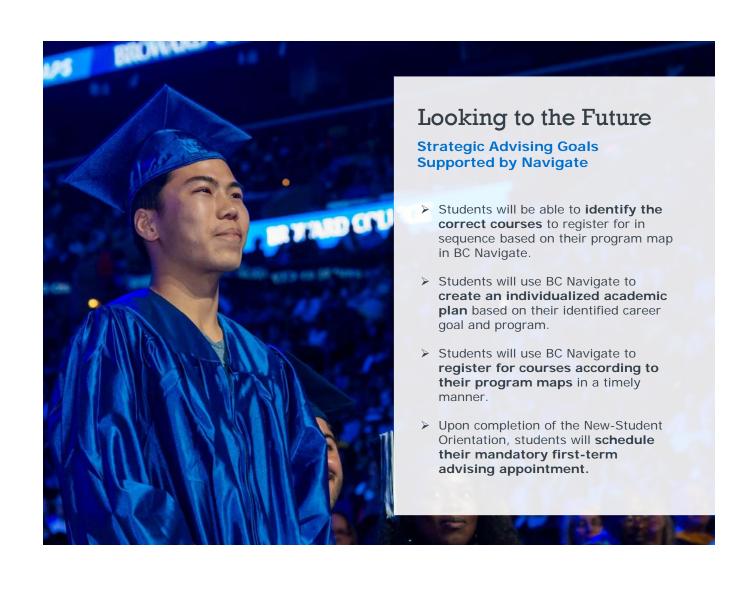
## **FTIC Advising Appointments**



## **FTIC Completion Rate**









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