

Understanding Enrollment Trends by Major

The Future of Arts & Sciences Part I



Ashley Delamater Senior Analyst EAB Strategic Research adelamater@eab.com 202-266-6552

Academic Affairs Forum

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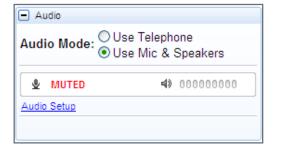
Use Telephone

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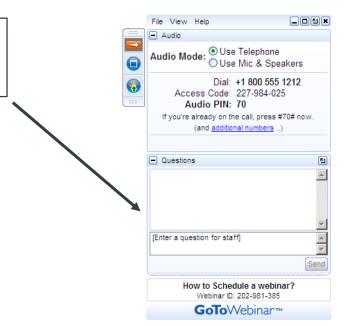
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Questions Panel



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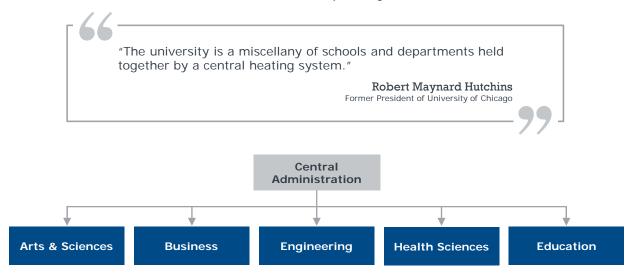


- A Framework for the Future of Arts & Sciences
- 2 The Future of Arts & Sciences
- 3 Launching Financially Sustainable Academic Programs
- 4 Introducing EAB's Academic Program Innovation Resources

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The Need for a Disciplinary Perspective

Academic Leaders Live in Different Disciplinary Worlds



Common Disciplinary Differences



- Enrollment
- Demographics
- Career Outcomes



- Instructional Costs
- Class Sizes
- · Growth Opportunities

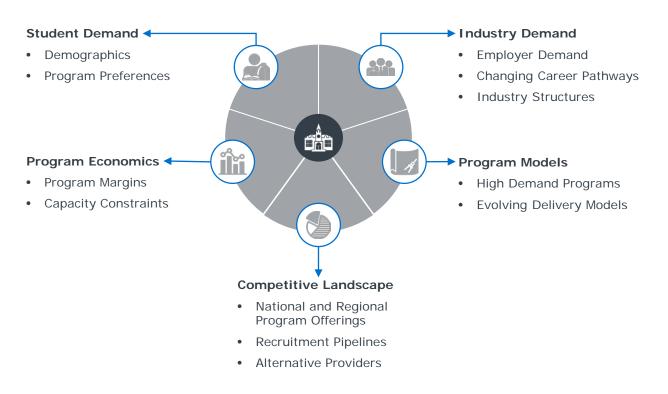


- Research Productivity
- External Funding
- Accreditation



Proposing a Basic Disciplinary Framework

What Factors Shape Academic Unit Performance?



The 800 Pound Gorilla



The College of Arts & Sciences

How Arts & Sciences is Different from Other Schools

Largest Unit On-Campus



Arts & Sciences units account for more than 50% of students and faculty at most universities

Not Employer Driven



Arts & Sciences tend to have a very loose connection to employer demand

Contains Many Sub-Disciplines



Arts & Sciences is made up of a wide variety of disciplines and sub-disciplines

Teaches to All Students



40-60% of credits taught by Arts & Sciences are taught to students from other units

Varying Organizational Models



There are many ways to split up Arts & Sciences disciplines

Recognizing Multiple Models



Many Ways To Group Disciplines

Arts & Sciences



Arts & Humanities



Social Sciences



Sciences



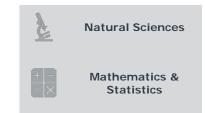
Humanities



Social Sciences



Sciences



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Beyond Academic Vital Signs

How Do You Measure the Health of an Entire College?

	Arts & Sciences	Business	Engineering	Health Sciences	Education
Growth in Majors					
Student Quality					
Growth in Tenure- Line Faculty					
External Financial Support					
Scholarly Output					
Student Career Outcomes					
Popularly Perceived as Relevant and Valuable					

Focusing on the "Liberal" in Liberal Arts



A New Low in the Public Perception of the Value of Liberal Arts

58% Of Republicans believe higher education is having a negative impact on the U.S.



The Political Challenge

"Find entire parts of your campus ... that don't need to be there... [that are] not helping to produce that 21st-century educated work force... If you're studying interpretive dance, God bless you, but there's not a lot of jobs right now in America looking for people with that as a skill set."

Kentucky Governor Matt Bevin

BA East Asian Studies, Washington and Lee University



The Branding Challenge

The term "liberal arts" no longer works as an effective means of communicating one of higher education's most precious assets... Putting the words liberal and arts together is a branding disaster, and the most effective way to save or defend the liberal arts may be to change what we call them.

Brandon Busteed

Executive Director of Education and Workforce Development, Gallup



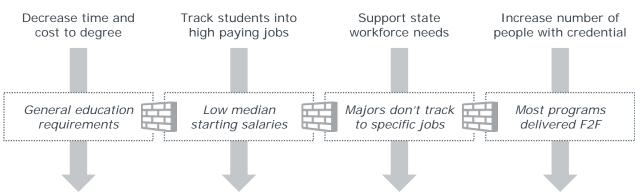
"

The Liberal Arts Obstacle



A Luxury Many Seem to Think We Can Longer Afford

Public Policy Goals:



Expedite credit transfer

- AP/IB
- CLEP
- Early College
- Dual Enrollment
- Transfer Credits

Prioritize majors associated with high starting salaries

- Cuts or threats of cuts to liberal arts programs
- State dashboards linking majors to job opportunities and salaries

State investment in STEM programs

- Investment and expansion in preprofessional and technical programs
- Pressure to professionalize the humanities

State initiatives for online or CBE

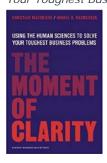
- System incentives for launching online programs
- Competency-based programs for working adults

13

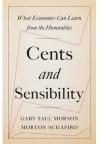
A Faustian Bargain?

Rebranding the Liberal Arts as the Key to Entrepreneurial Success

The Moment of Clarity (2014)
Using the Human Sciences to Solve
Your Toughest Business Problems



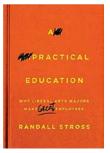
Cents and Sensibility (2017) What Economics Can Learn from the Humanities



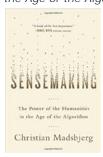
The Fuzzy and the Techie (2016) Why the Liberal Arts Will Rule the Digital World



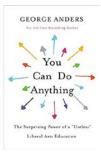
A Practical Education (2017) Why Liberal Arts Majors Make Great Employees



Sensemaking (2017) The Power of the Humanities in the Age of the Algorithm



You Can Do Anything (2017) The Surprising Power of a "Useless" Liberal Arts Education





From Socrates to F.W. Taylor

Shifting from Politico-Philosophical Questions to Practical and Economic Ones

The Typical Conversation



Clarifying and Communicating the Value of the Liberal Arts

- How do the liberal arts contribute to leading a good life and building a just society?
- How can we help students and parents understand the value of a liberal education?
- How do we convince employers of the practicality of a liberal arts education?
- How do we defend investments in learning and scholarship "for its own sake"?

Today's Conversation



Enhancing the Economic and Institutional Viability of the Liberal Arts

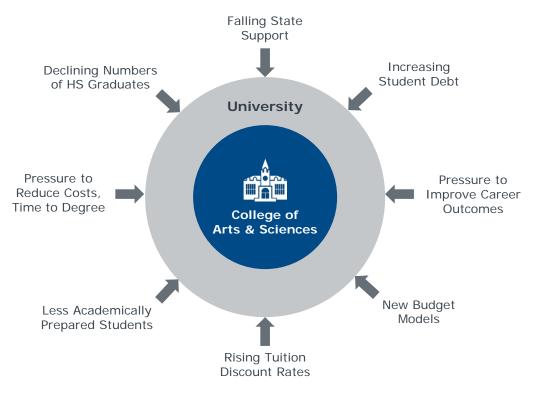
- What factors are driving enrollment changes in liberal arts departments?
- How are enrollment changes impacting college and university finances?
- How can we improve the career outcomes of Arts & Sciences graduates?
- How can we improve the financial sustainability of the liberal arts in order to preserve them?







Challenges for Arts & Sciences Happening in a Broader Context of Change



A Sense of Urgency



Budget Challenges Chip Away at the Liberal Arts







Reorganizing to Prepare for Performance-Based Funding

- College of Arts & Sciences split into two colleges to prepare for PBF metrics
- French, theatre, theatre teaching, comparative humanities eliminated as part of budget cuts



Layoffs Lead to Program Elimination

- \$3M budget shortfall led 18 faculty and staff, two contract employees to be laid off
- After the two faculty members who taught political science were laid off, the major was eliminated

Seeking Alternative Revenue Sources

- \$10M deficit in College of Arts & Sciences partly driven by declining enrollments/SCH
- Budget cuts, expanding online and STEM-focused offerings in Arts & Sciences



Unintended Consequences of Gen Ed Overhaul

- More flexible gen ed program rolled out leading to less exposure to liberal arts
- English department sees 40% decline in majors in a little over three years

Philosophy on the Chopping Block

- State budget cuts lead to cost cutting
- Philosophy, religious studies, women's studies, African-American studies majors cut due to low- or declining enrollments



The Struggle of Modern Languages

- Declining enrollment led to impending deficit
- Cut several low-enrollment majors and 5% workforce, expanding pre-professional offerings

Source: Seltzer R, "The Philosophy of What Makes a University," IHE, 2016; Flaherty C, "Where have all the English Majors gone?" IHE, 2015; Wilson R, "What Happens When Entire Departments Get the Ax," The Chronicle, 2009; Olson G, "Why Universities Reorganize," The Chronicle, 2010; Barker R, "EKU cuts French, theatre programs," Richmond Register, 2016; Day Z, "EKU restructures with budget cuts," Eastern Progress, 2016; Perez E, "Wisconsin Lutheran College plans layoffs," Journal Sentinel, 2009.



The Key Drivers of Arts & Sciences Performance











Course Enrollments

The Economics of Arts & Sciences

Disciplinary Trends Institutional Variation Demographic Preferences Placement and Salary
Occupational Distribution
In-Demand Skills

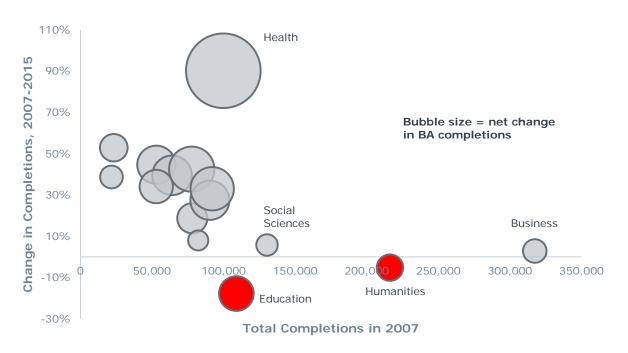
Majors vs. Non-Majors General Education Transfer Credits Instructional Costs Research Costs Cross-Subsidies

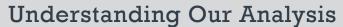


The Great Migration

Largest Major Categories Slowing or Declining While Health Accelerates

Total BA Completions and Percentage Change by Major Group, 2007-2015







IPEDS Degree Completion Data

► DATA SOURCE ► METHODOLOGY ► DATA LIMITATIONS

NCES Degree Completions

- Degree completions at all Title IV institutions including institution, discipline, gender, race/ ethnicity of students
- Download complete data files at https://nces.ed.gov/ipeds/ datacenter/DataFiles.aspx
- Or build custom tables at https://ncsesdata.nsf.gov/ webcaspar/

Selecting IPEDS Fields

Degree completions at 2 and 4 digit level by Carnegie class, gender, race/ethnicity

Mapping CIP to Major Groups

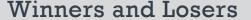
We used the Georgetown Center for Education and the Workforce Major Groups to simplify analysis

Looking at Absolute Growth

Rather than focusing on percentage growth (which overemphasizes small programs), we concentrated on absolute gains in completions and share of incremental completions Tracks completions not total enrollments by

major

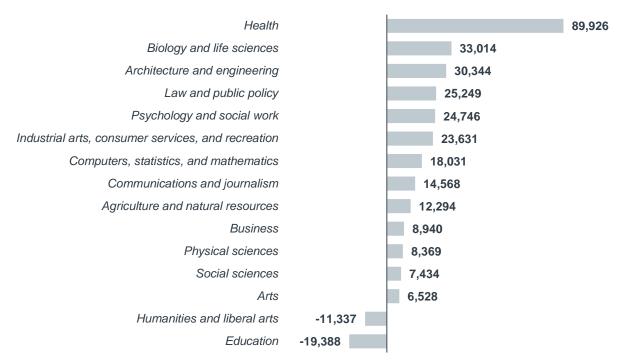
- Does not link first and second majors
- Lagging indicator: Most recent completions are 2015 completions, students probably started 2009-2011
- Institutional standards may vary at the 4 and 6 digit level
- Level of aggregation is very important, choice of categories can change the results





Students Move to Health & Engineering, Away from Education & Humanities

Change in Number of BA Degree Completions by Major Group, 2007-2015, All Institutions

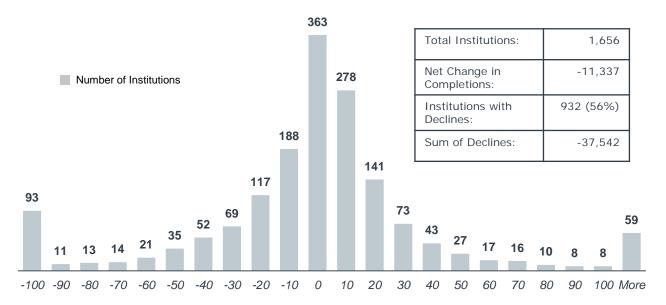




Net Changes in Completions Hide Wide Variation

Many Institutions Growing Humanities BA's, While a Few See Large Losses

Institutional Distribution of Changes in Humanities BA Completions, 2007-2015



Change in Humanities BA Completions, 2007-2015

Biggest Gainers and Losers



National Online Providers Made the Biggest Gains

Changes in Humanities BA Completions, 2007-2015

Top 10 Largest Increases

Liberty University	1,624
Ashford University	895
Southern New Hampshire University	668
University of North Texas, Denton	574
Moody Bible Institute	493
Mercy College	347
Northern Arizona University	347
U. Oklahoma, Norman & Health Science Center	345
Brigham Young University, Rexburg	340
Wayland Baptist University	320

Top 10 Largest Declines

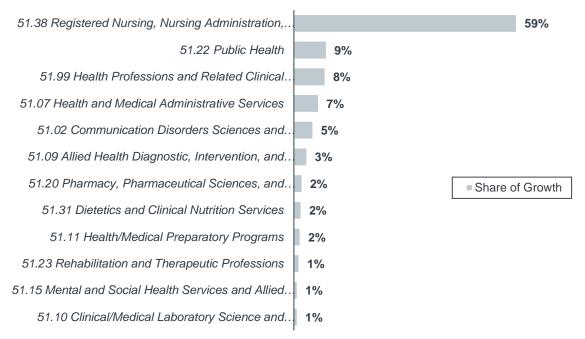
University of Washington	-669
Fort Hays State University	-627
Excelsior College	-527
University of Phoenix	-475
San Diego State University	-463
California State University, Long Beach	-459
SUNY, University Buffalo, Buffalo	-445
California State University, Northridge	-386
Louisiana State University, Baton Rouge	-372
University of St. Francis, Joliet	-368





Nursing Responsible for Vast Majority of Incremental Health Completions

Share of Incremental Health Sciences Bachelor's Completions, 2007-2015



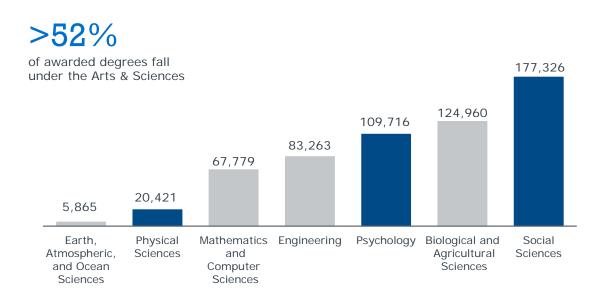


Just Because You Called It STEM...

Significant Differences in Interest and Growth Across STEM Fields

Social Sciences Largest Degree Field for Science & Engineering

Bachelor's Degrees Awarded by Major Field Group 2012

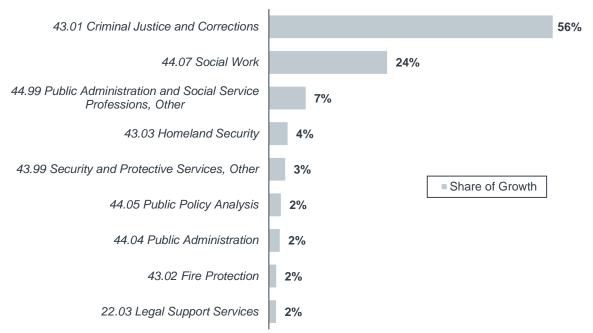






"Law and Public Policy" Really Criminal Justice and Social Work

Share of Incremental Law and Public Policy Bachelor's Completions, 2007-2015

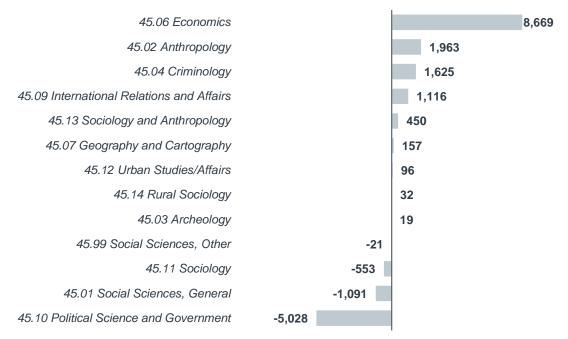






Economics, Anthro and Criminology Drive Growth in Social Sciences

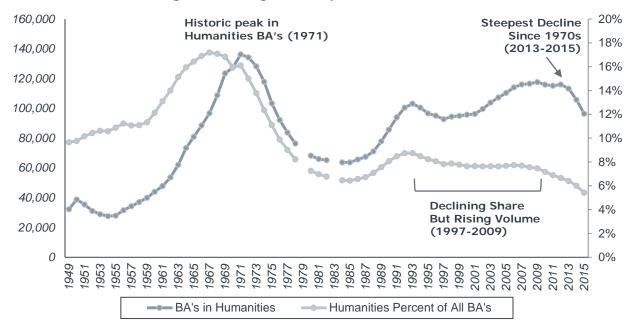
Change in Social Science Bachelor's Completions, 2007-2015



Rumors of Humanities' Demise Greatly Exaggerated

Humanities Stable for Most of the Past Decade

Number and Percentage of BA Degree Completions in Humanities¹, 1949-2015

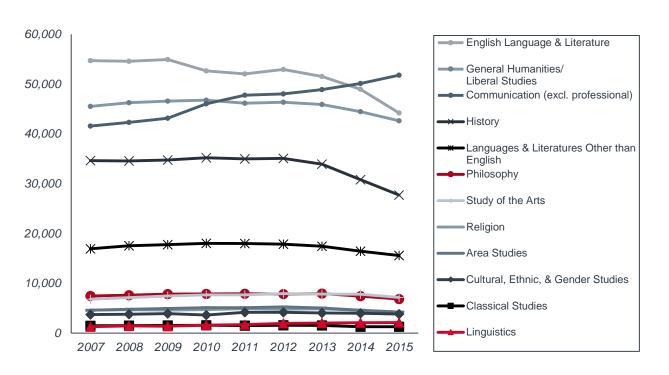


Humanities disciplines that have been tracked by the federal government since 1949: English language and literature, history, languages and literatures other than English (including linguistics and classical studies), and philosophy.



Communications Overtakes English

All of the Top Humanities Disciplines Declining, While Communications Rises

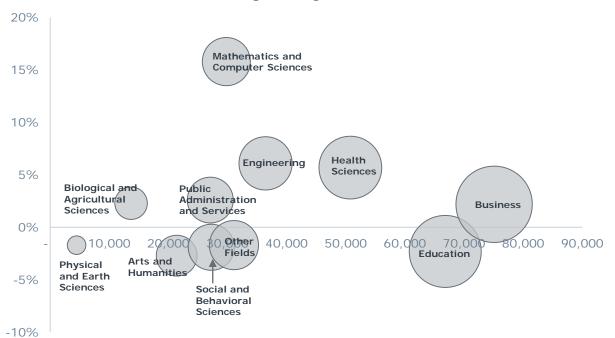




Masters Driven More by Professional Goals

Math and Computer Science, Engineering and Health Lead Master's Growth

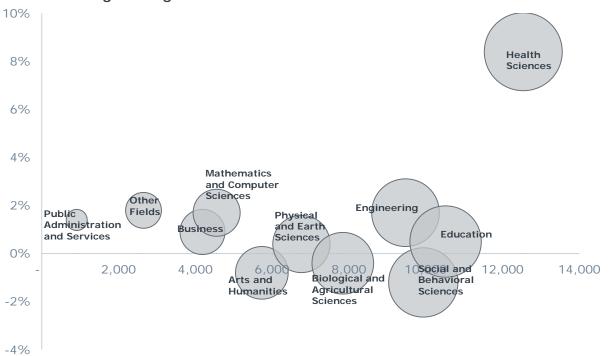
First Time Enrollment in MASTER'S Degree Programs by Broad Field (2015) and Percentage Change 2010-2015



Masters enrollment numbers also include graduate level certificate and education specialist programs

Health Sciences Dominate New Doctoral Enrollments

First Time Enrollment in DOCTORAL Degree Programs by Broad Field (2015) and Percentage Change 2010-2015

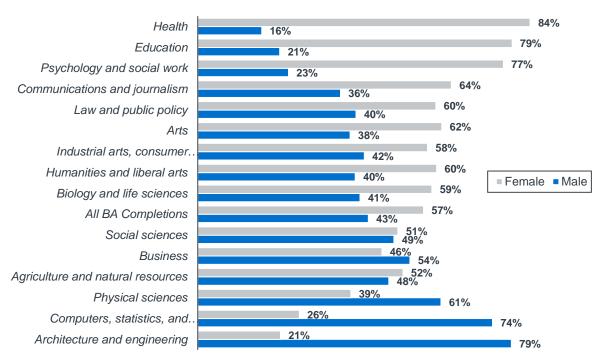




Most Majors Remain Highly Gendered

Health, Education, and Psychology Predominantly Female

Percentage of BA Degree Completions by Gender by Major Group, 2015

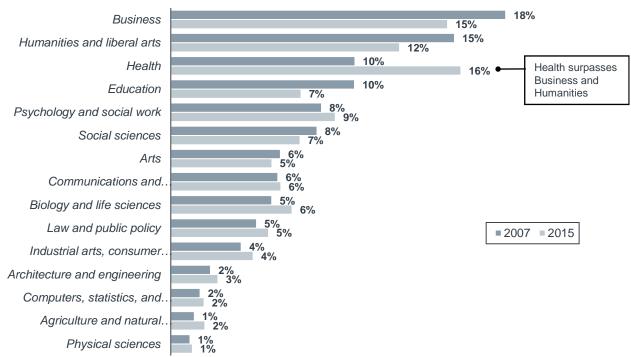




Changing Degree Completion Patterns

Women Now Choosing Health Over Business and Humanities

Percentage of Women's BA Degree Completion by Major Group, 2007-2015

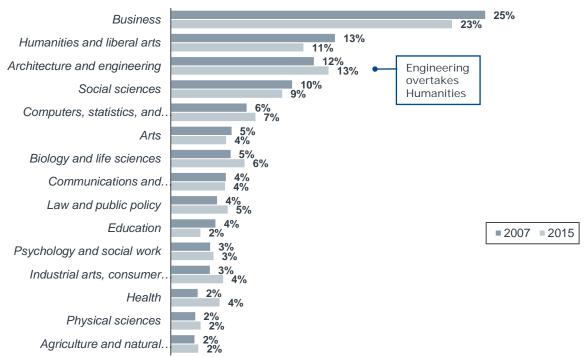




Changing Degree Completion Patterns

Men Increasingly Choosing Engineering, Computers, and Biology

Percentage of Men's BA Degree Completion by Major Group, 2007-2015

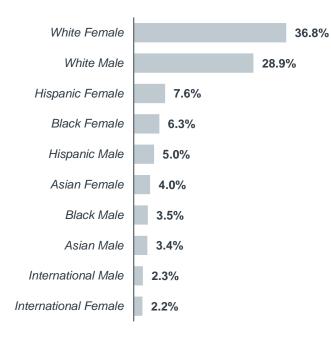




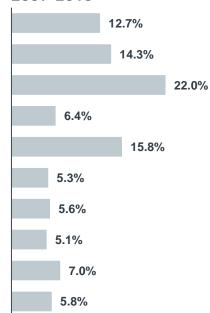
A Diversifying Group of Degree Completers

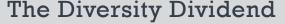
Whites Still the Largest Group, But Hispanics Driving Growth in Completions

Share of BA Completions 2015



Share of Growth in BA Completions 2007-2015

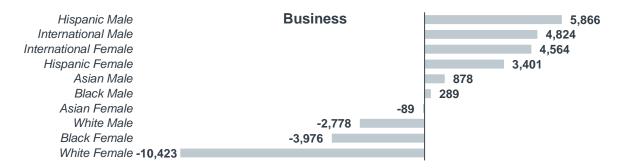


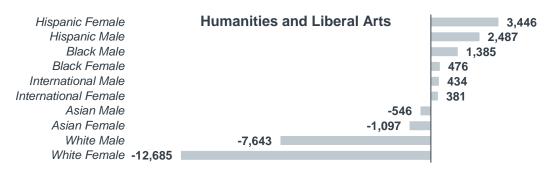




New Populations Fuel Growth in Business and Humanities

Change in BA Completions by Demographic Group, 2007-2015



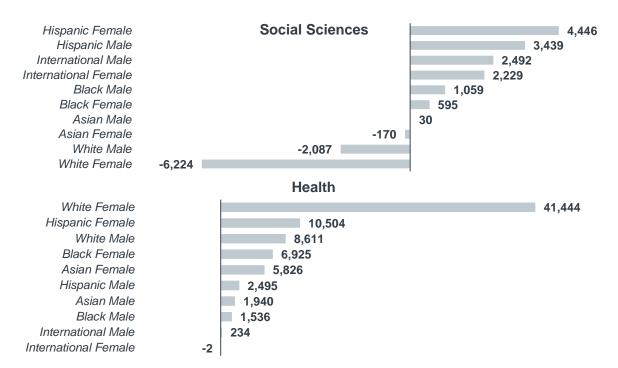




The Stampede into Health Programs

White Women Shifting to Health in Larger Numbers

Change in BA Completions by Demographic Group, 2007-2015





Demographics May Not Be Destiny, But...

Significant Differences in Major Preferences for Some Groups

Share of BA Completions by Major Group Within Each Demographic Group, 2015

	White	Hispanic	Black	Asian	Inter- national	Native American
Business	17%	17%	18%	19%	33%	16%
Humanities and liberal arts	12%	12%	12%	8%	5%	15%
Health	11%	9%	12%	11%	3%	10%
Social sciences	7%	9%	9%	9%	12%	7%
Architecture and engineering	7%	6%	3%	10%	14%	5%
Education	6%	4%	4%	2%	1%	7%
Psychology and social work	6%	9%	8%	6%	3%	6%
Biology and life sciences	6%	6%	5%	14%	4%	5%
Communications	5%	5%	6%	3%	4%	4%
Arts	5%	5%	3%	4%	6%	5%
Industrial arts	5%	4%	5%	3%	2%	5%
Law and public policy	4%	7%	10%	2%	1%	7%
Computers, statistics	4%	3%	3%	7%	8%	3%
Agriculture	3%	1%	1%	1%	1%	3%
Physical sciences	2%	1%	1%	2%	2%	2%

Constrained Choices



Some of the Barriers to Major Selection

Common Barriers

- Gender stereotypes
- Poor high school preparation
- Poor academic advising
- Interpret early setbacks as sign of poor fit
- Limited social network

- No exposure to certain career options
- Concern about career ROI
- Discomfort with highly competitive majors
- Lack of role models in the field
- The need to work during college

9.6%

Percent of registered nurses that are men

19%

Percentage points more likely white women are to switch out of engineering and computer science majors than white men

20%

Difference in lifetime earnings of African Americans with Bachelor's degrees compared to Whites

Trends by Major



Key Findings

Disciplinary Trends



- Majority of Baccalaureate completions growth in Health Professions
- Absolute declines in Education and Humanities
- Growth in Business and Social Sciences has slowed
- At sub-discipline level big gainers are Nursing, Communications, Criminal Justice



Institutional Variation

- Most institutions saw small declines in humanities large declines at a small number of institutions drove national trend
- Masters Universities saw largest swings





- Women make up more than half of completers in all major fields except physical sciences, engineering, and computer science/ mathematics
- Changing major preferences among women driving nearly all of the increases in health sciences and decreases in business and liberal arts
- Hispanics driving a larger share of growth than any other population



Ashley Delamater Senior Analyst EAB Strategic Research

adelamater@eab.com 202-266-6552

Future of Arts & Sciences Webinar Series

Revisiting the Career Outcomes Debate Tuesday, April 24, 2018 1:00 PM ET - 1:30 PM ET

How Shifts in Course Demand Impact the Liberal Arts Wednesday, May 9, 2018 1:00 PM ET – 1:30 PM ET

Understanding the Institutional Economics of Enrollment Trends

Wednesday, May 30, 2018

1:00 PM ET – 1:30 PM ET

Avoiding the Most Common Mistakes in New Program Planning Wednesday, June 27, 2018
1:00 PM ET – 2:00 PM ET

