

# Four Strategies to Reinforce the Career-Education Connection

Overcoming Barriers to Equity in Student Success Part III



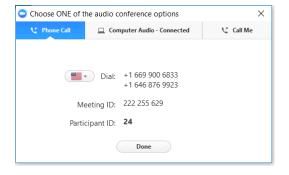
Jahanara Saeed Senior Analyst

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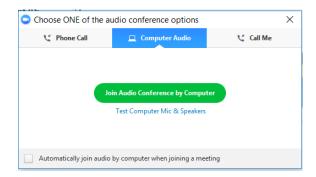
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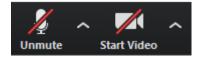


## **Using Zoom**



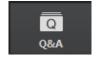
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#### We help schools support students

from enrollment to graduation and beyond

**ROOTED IN RESEARCH** 

Peer-tested  $7.500^{+}$ best practices

**Enrollment innovations** 

tested annually

**ADVANTAGE OF SCALE** 

Institutions  $1.500^{+}$ served

Students supported 3.7 M<sup>+</sup> by our SSMS

**WE DELIVER RESULTS** 

Of our partners continue 95% with us year after year, reflecting the goals we achieve together

> Find and enroll your Support and graduate right-fit students more students ENROLLMEN, SICCE 22 SICCE 2010 SI STUDENT SUCCESS INSIGHTS EXPERTISE TNSTITUTIONAL SUCCESS > Prepare your institution for the future

## An Equity Moment in Education and Beyond



## Political and Social Forces Bring Historical and Current Inequalities to Light

"'Being Not-Rich': Low-Income Students at Michigan Share Savvy Advice"

THE CHRONICLE OF HIGHER EDUCATION

"Long After Protests, Students Shun the University of Missouri"

The New Hork Times

"Higher Education Alone Can't Bridge the Wealth Gap That Separates Black Americans from Their White Peers"

The Atlantic

"Canadian Universities, Colleges Working to Indigenize Programs, Campus Life"



"Homophobic and anti-Semitic incidents took place [at UMass Amherst] last week"

DAILY COLLEGIAN

"A Confederate Statue Continues To Stir Unrest At UNC-Chapel Hill"



"Mobility Report Cards: The Role of Colleges in Intergenerational Mobility"

> OPPORTUNITY INSIGHTS

"A Black Yale Student Was Napping, and a White Student Called the Police"

The New Hork Times

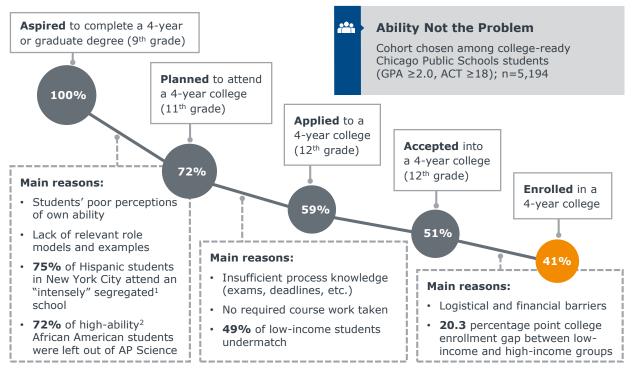
2023

Projected year when U.S. high school graduating class becomes majority-minority



## Pre-College Narrative Focuses on Access

## Identifying the Breaks in the High School to College Pipeline



Schools that are less than 10 percent white
 With PSAT scores suggesting success in

Sources: "From High School to the Future: Potholes on the Road to College," Consortium on Chicago School Research at the University of Chicago, March 2008; Nikole-Hannah Jones, Choosing a School for My Daughter in a Segregated City, The New York Times, June 9, 2016; "Finding America's Missing AP and IB Students," The Education Trust, June 2013; Jonathan Smith, Pender Matea, and Jessica Howell, "The Full Extent of Student-College Academic Undermatch," The College Board, October 2012; "Percentage of recent high school completers enrolled in 2-and 4-year colleges, by race/ethnicity: 1960 through 2015." National Center for Education Statistics: EAB interviews and analysis.

relevant AP course.





#### Post-Graduate Outcomes Muddled by Bias and Economic Conditions

Attempted Intergenerational Mobility...

3x

Expected family income of children raised in the 90<sup>th</sup> income percentile is three times that of children raised in the 10<sup>th</sup> percentile

21%

Of African American men who grew up in the top income quintile are in the bottom quintile as adults compared to 10% of white men



10%

Of African American college graduates are under-employed compared to 5% for white graduates

15%

Hispanic applicants received 15% fewer call backs from job applications than similar white applicants

23%

Of African American college graduates default on their student loans

"Many [Indigenous] people on reserves don't have the resources they need to rise above the poverty rates of their parents, and struggle against a legacy of deprivation and neglect. A key factor causing low income mobility among many Indigenous communities, economists say, is the lack of high-quality educational opportunities in reserves and northern communities."

-Doug Saunders and Tom Cardoso, on Canadian mobility data

Source: Halikias, Dimitrios and Richard V. Reeves, "Ladders, Labs, or Laggards? Which Public Universities Contribute Most?" *Brookings Institute*, July 2017.; Reeves, Richard V. and Eleanor Krause, "Raj Chetty in 14 Charts: Big Findings on Opportunity and Mobility we Should all Know," *Brookings Institute*, January 2018.; Mitnik and Grusky. "Economic Mobility in the United States." *Stanford University's Center on Poverty and Inequality*, July, 2015; Badger et al., "Extensive Data Shows Punishing Reach of Racism for Black Boys." *New York Times*, March 19. 2018.; Carnevale and Smith. "Sharp Declines in Underemployment for College graduates." *Center on Education and the Workforce*, 2015; Quillian et al.,. "Meta-Analysis of Field Experiments shows no Change in Racial Discrimination in Hiring over Time." *PNAS* 114, no. 41: 10870-10875.; Miller, Ben. "New Federal Data Show a Student Loan Crisis for African American Borrowers," *Center for American Progress*, Cotto F6, 2017."

Includes both R1 and R2 institutions, defined as Percent of students who have parents in the Bottom 20% of the income distribution and reach the Top 20%



## Attempting to Navigate Shifting Policy Agendas

#### Financial Aid and Student Equity Policy Under Growing Scrutiny

#### Still Awaiting a Two-Page FAFSA



Sen. Lamar Alexander (R-Tenn.) unrolls full FAFSA form to illustrate its length and complexity.





## Concerns and Questions about Proposed Title IX Regulation Changes

Changes in accountability, due process, and standards of evidence add to an already confusing set of rules and requirements



## Use of Race in Admissions in the Spotlight as SCOTUS Changes

Justice Department sides with groups suing Harvard over use of race in admissions





## Free College Spreads, but not Without Controversy

Questions remain about who benefits most, low-income or wealthier students?

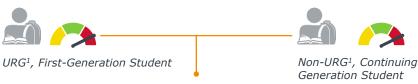


## More Innovation May Not Equal More Equality

## Questions Remain about Discrimination Hardwired into Technology



#### **Bias in Predictive Analytics and Artificial Intelligence**





How do predictive analytics engines influence personal bias when interacting with a student?



# An Emerging Paradox Colors the Debate about Equity as More Students Embrace Multi-Modality



Lower grades, higher completion rates among multi-modal students

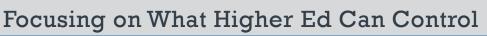
**0.5** 

Point decrease in GPA of lowest performing students (based on previous term GPA) in online courses

45%

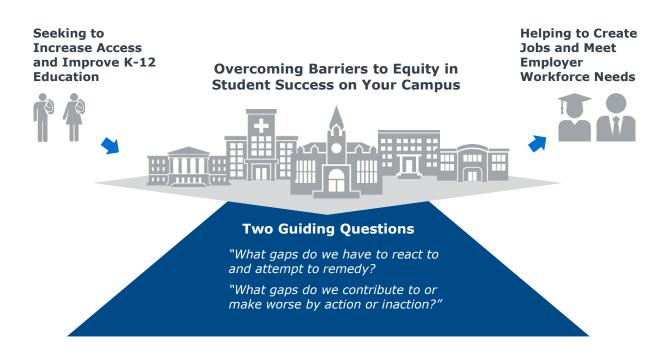
Of low-income adults have access to broadband service at home

Refers to historically underrepresented groups, including racial and ethnic minorities





What Institutions Do (or Don't) to Create or Worsen Gaps



## New Infographic: Barriers to Student Success

#### 116 Disparities Identified Across the Student Lifecycle



#### **Using this Infographic**



Thematically organized around key functional areas of your portfolio



Assists taskforces in identifying potentially hidden disparities



Prioritize key areas of focus based on broader strategic and institutional goals



Designed to identify leading indicators of gaps in common success metrics



#### **Surprising Gaps Identified:**



Impact of grading practices



Effect of parental expectations on academic perseverance



Effect of student self-efficacy on first-year course grades



Faculty dropping students from courses



Responses of faculty to comments on student discussion boards

To access the Barriers to Student Success Infographic and Implementation Planning Guide, please see eab.com

## Missing Less Visible Contributors to Stop-Out

Orientation and Bridge Programs Narrowly Focus on Social, Remedial Needs



#### **Ignoring More Widespread Transitional Needs**



Shock to high-flyers

"Some of our students, especially from rural high schools, are devastated when they see their first grade"



Stereotype threat triggers

"[E]ven passing reminders that someone belongs to one group or another, such as a group stereotyped as inferior in academics, can wreak havoc with test performance1"

#### Social and **Transactional Support**



**Traditional** orientation programming



Leadership programming



**Positive Experience but Does Not Ease** the Transition

<sup>1)</sup> American Psychological Association citing Claude Steele, Joshua Aronson, and Steven Spencer

## Limits to Advising's Economics



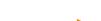
#### More Professional Staff Not Enough to Destigmatize Help-Seeking

## Never Going to Hire All the

Advisors and Staff We Need...



Current Staffing





Ideal Staffing



Not enough funding to make initial investment



Struggle to determine the exact placement of new staff

#### ...And We Miss an Opportunity to **Engage Students and Close Trust Gaps**



Chance to build belongingness among current students plus experiential learning among mentors



Perceived lack of common experience



Less able to normalize help-seeking behaviors among hesitant students

#### Clear Benefits to Using Peers as **Coaches and Mentors**

#### Retention

- Retention gains over similar non-participants Sense of Belonging
- Students with engaged mentors report less feeling of isolation on campuses

#### Lower DFW, Higher GPA

 Course performance gains in sections with course assistants

#### Failing to Deploy Peers Broadly



Disconnected from core academic experiences



Mentorship not leveraged as experiential learning



Relegated to programs tangential to primary student success efforts

## A Vicious, Self-Reinforcing Cycle

### Financial Need and Lack of Perceived Educational Relevance Fuel Stop-Outs

#### **Financial and Personal Obligations**

6

71%

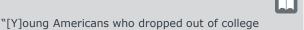
Student citing the need to make money as a cause of dropout

43%

Students citing that too many classes were not useful as cause of dropout



Perception of Irrelevance Adds to Stop-Out Pressure



often faced the double-edged challenge of working to make a living and going to school at the same time. What's more, many seem to have drifted into college without a specific goal or purpose beyond hoping for a "better job" or a "better future... the findings here suggest that young people who leave college before finishing...are less likely to strongly agree that their parents always instilled in them the importance of college, less likely to strongly agree that people who have a college degree make more money and less likely to say they would still go to college if they knew they could get a good job without a degree."

"With Their Whole Lives Ahead of Them," Public Agenda

## Four Ways to Build Career-Education Connection





Course-based goal reflection exercise



Step-by-step bounce back plans



Scholarship recovery intervention



Experiential learning incentive scholarship

# 16

## Student Focus Pulled in Multiple Directions

#### Doubts about Relevance and Practicality Compound Existing Pressures

#### **Relevance Concerns**

#### **Financial and Life Pressures**

#### **Ability to Give Attention to Courses**



Is this course relevant?



Study or take a few more hours of work?



#### **Pressures on Major Choice**



I picked this major because my parents thought it was best



If I'm already not going to succeed in the major, should I just leave?



#### **Ability to Access Experiences**



How much would study abroad help me get a job?



I need to keep working the whole time in college

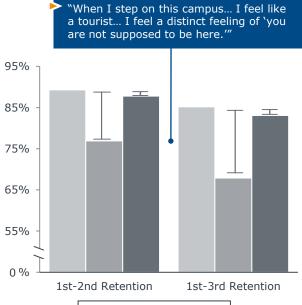


## Attention on First Year But Gaps Worsen Later





Retention Gaps Widen 2<sup>nd</sup> to 3<sup>rd</sup> Year

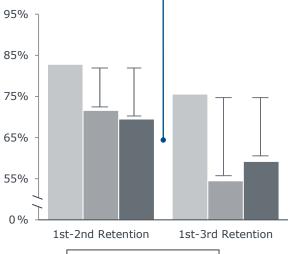


■ White ■ Black ■ Latinx

#### Large State Institution<sup>1</sup>

Retention Gaps Widen 2<sup>nd</sup> to 3<sup>rd</sup> Year

"Sophomore year brought a whole new round of challenges. I felt old habits returning and let myself slip."



2015 Cohort

■ White ■ Black ■ Latinx

### Simple Class Activities Buffer Students Against Doubt and Stereotypes

#### Sample Syllabus: Biology 111

Professor B. Macklin

#### Course Goals:

· Goal 1

#### **Assignments:**

· Assignment 1



- Conduct at multiple times during semester, especially prior to major exams
- Include activities on course syllabi

In-class writing assignment to target students' perceived value of and engagement in coursework

"Write an essay addressing [topic] and discuss the relevance of the concept or issue to your own life...include some concrete information from the unit, explaining why this specific information is relevant to your life or useful to you."

61%

Decrease in course performance gap¹ between first-gen URM students and continuing-gen majority students in biology course

In-class exercise to safeguard students against the possibility of confirming stereotypes about their groups

"From the list provided, select two or three values most important to you and explain, in a few sentences, their importance and relevance to you. List the top two reasons the selected values are important to you."

61%

Decrease in in-class exam score gap between men and women in introductory physics course<sup>2</sup>

<sup>1)</sup> Based on course grade

<sup>2)</sup> Results after controlling for prior SAT/ACT Math scores
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## Four Ways to Build Career-Education Connection



Course-based goal reflection exercise



Step-by-step bounce back plans



Scholarship recovery intervention

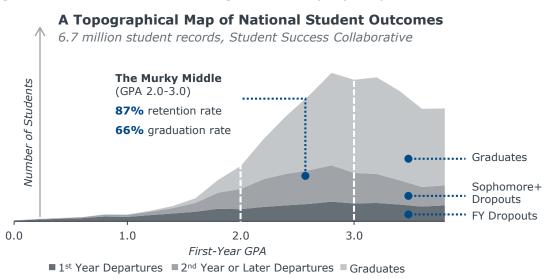


Experiential learning incentive scholarship

## It's Not an Ability Problem



#### Focusing on Those in Good Standing to Find Equity Gaps



## Critical Decisions on the Horizon

- · Chose a major
- Consider jobs and internships
- · Begin a career path

#### Possible Roadblocks

- · Inability to get into a major
- Financial pressures
- · Increasingly challenging work

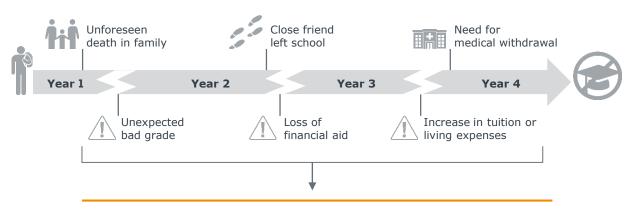
#### **Loss of Motivation**

- Coursework doesn't connect to goals
- Conflicted about need to support dependents



## Pain Points Amplify Belonging Uncertainty

#### Determining Which Shocks Worsen Demographic Disparities



## Harmful to All, but Worse for Those Already Experiencing Uncertainty and Distress

- · Creates potential for stereotype threat to arise
- · Reinforces uncertainty of ability to succeed
- Challenges college navigation skills during recovery
- Inspires doubts about relevance of education due to immediacy of financial needs

## Set a Specific Recovery Plan



### Beyond an Advisor Meeting, A Step-by-Step Plan Helps Close Gaps



Student GPA declines

Meets with adviser

#### Course Correction **Never Fully Takes Hold**

- Sophomore Year Experience staff typically suggests resources
- · Onus is on the student to seek support
- · Guidance remains vaque and disconnected from student's goals

Student still stops out after failing to reengage

#### Step-by-Step Positive and **Negative Goal Setting Makes Course Correction a Reality**

#### Student Self-Authoring Worksheet

Goal 1 Goal 2

Goal 3

What will your life look like if you meet these goals? If you do not?

In detail, describe your plan for meeting these goals, Also, describe what will happen if you don't follow this plan.



#### Implementing a Goal-**Setting Intervention**

Who

Benefits new first-year and continuing students

Format

Interventions have been effective both in-person and online

- **Results** Closed ethnicity GPA gaps
  - Increased credits earned
  - Students made significant progress towards stated goals

Source: Schippers, Scheepers, and Peterson. "A Scalable Goal-Setting Intervention Closes Both the Gender and Ethnic Minority Achievement Gap." Palgrave Communications, June 2015.; Morisano, et al. "Setting, Elaborating, and Reflecting on Personal Goals Improves Academic Performance." Journal of Applied Psychology, 95 no.2: 255-264. Sorrentino, Diane M. "The SEEK Mentoring Program: An Application of the Goal-Setting Theory." Journal of College Student Retention, 8 no. 2: 241-250.; Ward, Thomas, and Disch. "Goal Attainment, Retention and Peer Mentoring," Academic Exchange Quarterly, Summer 2010.: EAB interviews and analysis.

## Four Ways to Build Career-Education Connection





Course-based goal reflection exercise



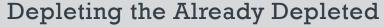
Step-by-step bounce back plans



Scholarship recovery intervention



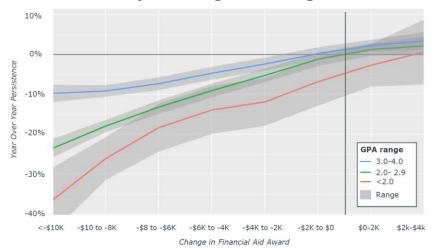
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Across All GPA Bands, Students Who Lose Aid Are Less Likely to Persist

Next-Year Persistence Rates by GPA Range and Change in Financial Aid Award<sup>1</sup>



#### Institutional, GPA-Dependent Aid Can Be a Double-Edged Sword

18%

Proportion of first year students who lose GPArestricted scholarships at EAB University<sup>2</sup> \$1,000

Average amount of institutional grant aid students at private colleges lost between first and senior year 2011-12

19

Percentage point increase in proportion of student costs covered by Gates Millennium Scholars Program from first year to sophomore year<sup>3</sup>

Data from SSC analysis of data at three large public universities

<sup>2)</sup> Private university in the north east

<sup>3)</sup> Attributed to change in financial aid from first to second year

## A Plan to Keep HOPE Alive



Academic, Personal, and Financial Intervention Course Corrects Students



#### **Improving Outcomes for HOPE Regainers and All Participants**

20.2

Percentage point improvement in 6year graduation rate of participants, even for students who never regain

55%

Of participants regained the scholarship by the next marker (2011-2015)

>377

Number of students served since 2009



#### **Target**

Target first-year students with GPA between 2.75 and 2.99, just below 3.0 cutoff for HOPE



## **Recovery Plan**

Georgia Stat

Create an academic recovery plan, including use of academic and financial literacy services and taking 30 credits



### **Accountability**

Regularly meet with success coach for financial and personal quidance before reapplication for HOPE



#### **Bridge Funding**

Receive a \$1,000 scholarship to aid in completion of requirements (\$500 per term)

Source: Tim Renick: Four Strategies for Supporting Low-Income Students, Student Financial Success Conference at Georgia State University, May 30, 2018; Georgia State University, Keep HOPE Alive; Complete College Georgia, "Georgia State 2016 Financial Aid Interventions": Martin Kurzweil and D. Derek Wu, "Building a Pathway to Student Success at Georgia State University", Ithaka S+R, April 23, 2015; Georgia State University, "Keeping HOPE Alive", Georgia State University Giving, September 26, 2012.



## Four Ways to Build Career-Education Connection



Course-based goal reflection exercise



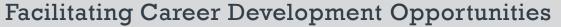
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#### Get Ahead of Critical Loss Points to Keep Focus on Student Goals



**Curriculum of Career Development Milestones** 

Career development course

Meetings with peer and professional staff

**Proactive Clearance of Administrative Barriers** 

Guaranteed access to high-demand courses

Access to a Pre-Made, Engaged Professional Network

Special events with industry leaders Mentoring relationships with alumni

Mentoring relationships with alumni and campus partners

Compliance-Based, Aid-Like-A-Paycheck Scholarship

Monthly distribution of aid after hitting milestones



UT Austin University Leadership Network

**55**%

year

33%

**Actual** four-year graduation rate of first ULN cohort

**Predicted** four-year graduation rate of first ULN cohort

Hamilton 90%

Hamilton College Joan Hinde Stewart Program

**Summer internship participation** for Hamilton low-income and first-gen students



Braven Fellowship Program with Rutgers- Newark, SJSU, and National Louis University

+30

Percentage points **more likely to have an internship** than first-generation students nationally

# Questions



If you have any questions, please type them into the Zoom Q&A box.





#### **EAB Contact Information**



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- **Step 2:** Select your employer from the dropdown box
- Step 3: Enter your personal information in the boxes provided
- Step 4: We will email you a confirmation code and instructions; please input your code to complete the user account creation process.



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