

Business Affairs Forum

Project Director
Kaitlyn Maloney, MSEd

Contributing Consultants

Christopher Consolino, PhD Ann Forman Lippens Jackson Nell Scott Winslow

Legal Caveat

EAB Global, Inc. ("EAB") has made efforts to verify the accuracy of the information it provides to partners. This report relies on data obtained from many sources, however, and EAB cannot guarantee the accuracy of the information provided or any analysis based thereon. In addition, neither EAB nor any of its affilialets (each, an "EAB Organization") is in the business of giving legal, accounting, or other professional advice, and its reports should not be construed as professional advice. In particular, partners should not rely on any legal commentary in this report as a basis for action, or assume that any tactics described herein would be permitted by applicable law or appropriate for a given partner's situation. Partners are advised to consult with appropriate professionals concerning legal, tax, or accounting issues, before implementing any of these tactics. No EAB Organization or any of its respective officers, directors, employees, or agents shall be liable for any claims, liabilities, or expenses relating to (a) any errors or omissions in this report, whether caused by any EAB Organization, or any of their respective employees or agents, or sources or other third parties, (b) any recommendation by any EAB Organization, or (c) failure of partner and its employees and agents to abide by the terms set forth herein.

EAB is a registered trademark of EAB Global, Inc. in the United States and other countries. Partners are not permitted to use these trademarks, or any other trademark, product name, service name, trade name, and logo of any EAB Organization without prior written consent of EAB. Other trademarks, product names, service names, trade names, and logos used within these pages are the property of their respective holders. Use of other company trademarks, product names, service names, trade names, and logos or images of the same does not necessarily constitute (a) an endorsement by such company of an EAB Organization and its products and services, or (b) an endorsement of the company or its products or services by an EAB Organization. No EAB Organization is affiliated with any such company.

IMPORTANT: Please read the following.

EAB has prepared this report for the exclusive use of its partners. Each partner acknowledges and agrees that this report and the information contained herein (collectively, the "Report") are confidential and proprietary to EAB. By accepting delivery of this Report, each partner agrees to abide by the terms as stated herein, including the following:

- All right, title, and interest in and to this Report is owned by an EAB Organization. Except as stated herein, no right, license, permission, or interest of any kind in this Report is intended to be given, transferred to, or acquired by a partner. Each partner is authorized to use this Report only to the extent expressly authorized herein.
- Each partner shall not sell, license, republish, distribute, or post online or otherwise this Report, in part or in whole. Each partner shall not disseminate or permit the use of, and shall take reasonable precautions to prevent such dissemination or use of, this Report by (a) any of its employees and agents (except as stated below), or (b) any third party.
- 3. Each partner may make this Report available solely to those of its employees and agents who (a) are registered for the workshop or program of which this Report is a part, (b) require access to this Report in order to learn from the information described herein, and (c) agree not to disclose this Report to other employees or agents or any third party. Each partner shall use, and shall ensure that its employees and agents use, this Report for its internal use only. Each partner may make a limited number of copies, solely as adequate for use by its employees and agents in accordance with the terms herein.
- 4. Each partner shall not remove from this Report any confidential markings, copyright notices, and/or other similar indicia herein.
- Each partner is responsible for any breach of its obligations as stated herein by any of its employees or agents.
- If a partner is unwilling to abide by any of the foregoing obligations, then such partner shall promptly return this Report and all copies thereof to EAB.

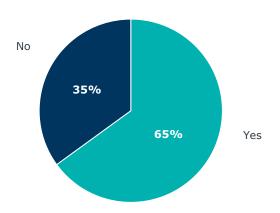
Table of Contents

Institutional Cost Breakdown
CARES Act Estimated Coverage (US Institutions)
Payroll Reductions
Incentive and Hazard Pay
Liquidity Strategies
Financial Contingency Planning
Cost-Cutting Measures
Scenario Modeling
Institutional Affiliation of Survey Respondents

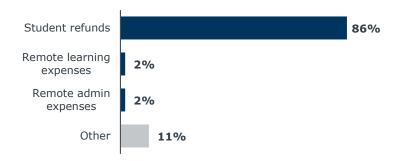
Institutional Cost Breakdown

Have you estimated the total costs incurred through your institution's COVID-19 response to-date?

n=98

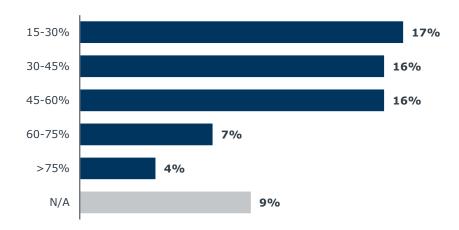


What comprises the largest portion of emergency costs?



CARES Act Estimated Coverage

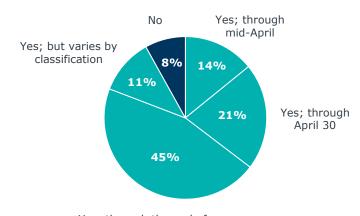
How much of your unanticipated costs do you expect CARES Act relief funding to cover? (US institutions)



Payroll Reductions

Has your institution committed to paying employees unable to perform duties either in person or remotely?

n=98

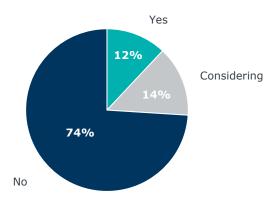


Yes; through the end of the semester/quarter

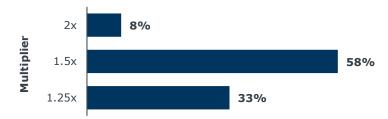
Incentive and Hazard Pay

Are you currently offering any incentive or hazard pay for critical employees still working on campus?

n=98

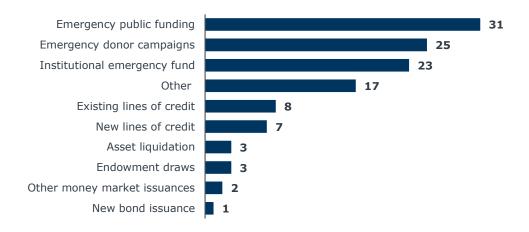


Please choose the multiplier that most closely matches your incentive pay. (If incentive pay varies, choose the multiplier for the largest employee group.)

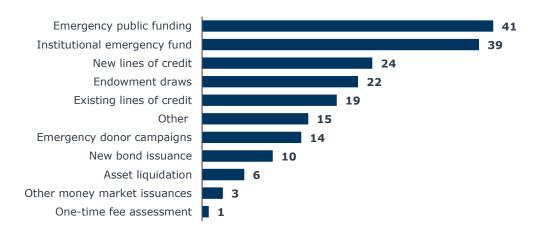


Liquidity Strategies

Which of the following strategies have you already pursued to raise institutional liquidity?



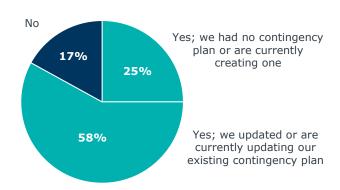
Which of the following strategies are you considering pursuing (but have not done yet) to raise institutional liquidity?



Financial Contingency Planning

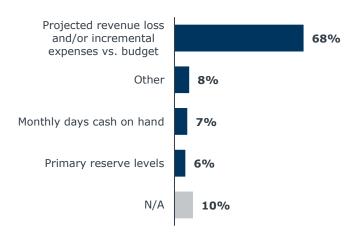
Have you created or updated your financial contingency plan in response to the COVID-19 outbreak?

n=98

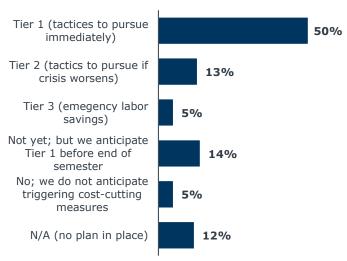


In your financial contingency plan, what thresholds are you setting to trigger institution-wide cost-cutting actions?

n=98

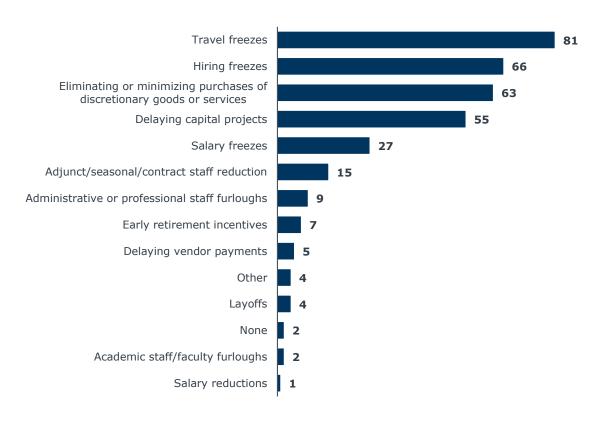


Per those thresholds, has your current financial performance triggered any cost-cutting measures?



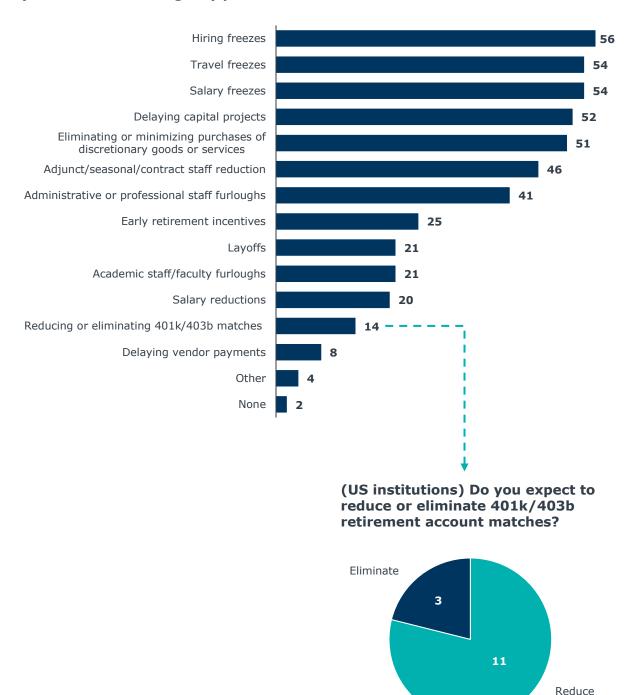
Cost-Cutting Measures

If applicable, which cost-cutting measures have you already implemented?



Cost-Cutting Measures (Cont.)

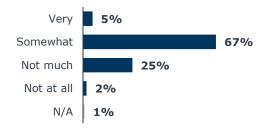
If applicable, which cost-cutting measures do you expect to be triggered by your financial contingency plan?



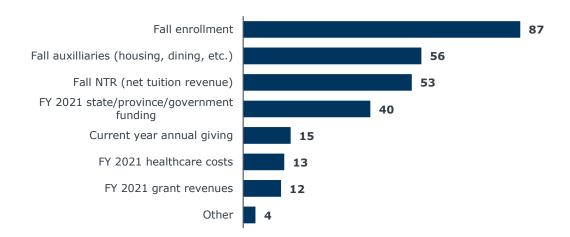
Scenario Modeling

How comfortable are you with your current scenario model?

n=98



Which budget planning assumptions are you finding most difficult to make in the current environment?



Institutional Affiliation of Survey Respondents

USA

Albertus Magnus College

New Haven, CT

Alderson Broaddus University

Philippi, WV

Arizona State University

Tempe, AZ

Austin Peay State University

Clarksville, TN

Babson College

Wellesley, MA

Ball State University

Muncie, IN

Bates College

Lewiston, ME

Bethel University

Arden Hills, MN

Brandeis University

Waltham, MA

Buffalo State College

Buffalo, NY

Carroll University

Waukesha, WI

Centre College

Danville, KY

Colorado School of Mines

Golden, CO

Columbus State University

Columbus, GA

Concordia College

Moorhead, MN

Cornerstone University

Grand Rapids, MI

California State University,

San Bernardino

San Bernardino, CA

Case Western Reserve University

Cleveland, OH

Dickinson College

Carlisle, PA

Dominican College

Orangeburg, NY

Eastern Michigan University

Ypsilanti, MI

Elizabethtown College

Elizabethtown, PA

Elms College

Chicopee, MA

Ferris State University

Big Rapids, MI

Florida International University

Miami, FL

Georgia Institute of Technology

Atlanta, GA

Hollins University

Hollins, VA

Humboldt State University

Arcata, CA

Jacksonville State University

Jacksonville, AL

Kansas State University

Manhattan, KS

Kansas Wesleyan University

Salina, KS

Keuka College

Keuka Park, NY

Lehigh University

Bethlehem, PA

Lewis & Clark College

Portland, OR

Metropolitan State University

Denver

Denver, CO

MGH Institute of Health Professions

Charlestown, MA

Michigan State University

East Lansing, MI

Muhlenberg College

Allentown, PA

Murray State University

Murray, KY

The New School

New York, NY

New York University

New York, NY

North Carolina Central

University

Durham, NC

North Carolina State

University Raleigh, NC

Raieigii, NC

North Park University

Chicago, IL

Ohio Northern University

Ada, OH

Ohio University

Athens, OH

Old Dominion University

Norfolk, VA

Oregon Institute of Technology

Klamath Falls, OR

Our Lady of the Lake University

San Antonio, TX

Pittsburg State University

Pittsburg, KS

Rivier University

Nashua, NH

Rutgers University

New Brunswick, NJ

San Francisco State University

San Francisco, CA

Seton Hall University

South Orange, NJ

Institutional Affiliation of Survey Respondents (Cont.)

Slippery Rock University Slippery Rock, PA

Southern Methodist University University Park, TX

Southern Adventist University Collegedale, TN

Spelman College Atlanta, GA

Texas A&M University College Station, TX

Texas State University San Marcos, TX

Texas Tech University Lubbock, TX

Towson University Towson, MD

University of Alabama Tuscaloosa, AL

University of Alaska, Anchorage Anchorage, AK

University of California, Los Angeles

Los Angeles, CA

University of Colorado, Colorado Springs Colorado Springs, CO

University of Cincinnati Cincinnati, OH

University of Connecticut Storrs, CT

University of Denver Denver, CO

University of Hawai'i, Mānoa Mānoa, HI

University of Illinois, Chicago Chicago, IL

University of Iowa Iowa City, IA

University of Kansas Lawrence, KS **University of Maine System** Orono, ME

University of Massachusetts, Amherst Amherst. MA

University of Memphis Memphis, TN

University of Mount Union Alliance, OH

University of Nebraska Foundation Lincoln, NE

University of Nevada, Reno Reno, NV

University of New England Biddeford, ME

University of New Orleans New Orleans, LA

University of Northern Colorado Greeley, CO

University of North Texas, Dallas Dallas, TX

University of Notre Dame Notre Dame, IL

University of Rhode Island Foundation Kingston, RI

University of Tennessee, Health Sciences Center Memphis, TN

University of Texas, Dallas Dallas, TX

University of Toledo Toledo, OH

University of Utah Salt Lake City, UT

Washington & Jefferson College Washington, PA

Wayne State University Detroit, MI

Wesley College Dover, DE Canada

Concordia University Montreal, QC

Laurentian University Sudbury, ON

McMaster University Hamilton, ON

University of the Fraser Valley Abbotsford, BC

University of Montreal Montreal, QC

University of Saskatchewan Saskatoon, SK

York University Toronto, ON

UK and EU

University of Aberdeen Aberdeen, Scotland

Brunel University London London, England

Buckinghamshire New University Wycombe, England

Newcastle University Newcastle upon Tyne, England

Sheffield Hallam University Sheffield, England

Trinity College DublinDublin, Ireland

University of Bradford Bradford, England

University of South Wales Pontypridd, Wales

University of Sussex Falmer, England

Università della Svizzera italiana Lugano, Italy

