

Rightsizing Lab Space Allocations

How to Increase Space Efficiency by Aligning Allocations with Researcher Needs

University Research Forum & Facilities Forum

University Research Forum & Facilities Forum

Associate Director Brooke Thayer

Director Jon Barnhart

Managing Director Ann Forman Lippens

Legal Caveat

EAB Global, Inc. ("EAB") has made efforts to verify the accuracy of the information it provides to partners. This report relies on data obtained from many sources, however, and EAB cannot guarantee the accuracy of the information provided or any analysis based thereon. In addition, neither EAB nor any of its affiliates (each, an "EAB Organization") is in the business of giving legal, accounting, or other professional advice, and its reports should not be construed as professional advice. In particular, partners should not rely on any legal commentary in this report as a basis for action, or assume that any tactics described herein would be permitted by applicable law or appropriate for a given partner's situation. Partners are advised to consult with appropriate professionals concerning legal, tax, or accounting officers, directors, employees, or agents shall be liable for any claims, liabilities, or expenses relating to (a) any errors or or missions in this report, whether caused by any EAB Organization, or any of their respective employees or agents, or sources or other third parties, (b) any recommendation by any EAB Organization, or (c) failure of partner and its employees and agents to abide by the terms set forth herein.

EAB is a registered trademark of EAB Global, Inc. in the United States and other countries. Partners are not permitted to use these trademarks, or any other trademark, product name, service name, trade name, and logo of any EAB Organization without prior written consent of EAB. Other trademarks, product names, service names, trade names, and logos used within these pages are the property of their respective holders. Use of other company trademarks, product names, service names, trade names, and logos or images of the same does not necessarily constitute (a) an endorsement by such company of an EAB Organization and its products and services, or (b) an endorsement of the company or its products or services by an EAB Organization. No EAB Organization is affiliated with any such company.

IMPORTANT: Please read the following.

EAB has prepared this report for the exclusive use of its partners. Each partner acknowledges and agrees that this report and the information contained herein (collectively, the "Report") are confidential and proprietary to EAB. By accepting delivery of this Report, each partner agrees to abide by the terms as stated herein, including the following:

- All right, title, and interest in and to this Report is owned by an EAB Organization. Except as stated herein, no right, license, permission, or interest of any kind in this Report is intended to be given, transferred to, or acquired by a partner. Each partner is authorized to use this Report only to the extent expressly authorized herein.
- Each partner shall not sell, license, republish, distribute, or post online or otherwise this Report, in part or in whole. Each partner shall not disseminate or permit the use of, and shall take reasonable precautions to prevent such dissemination or use of, this Report by (a) any of its employees and agents (except as stated below), or (b) any third party.
- 3. Each partner may make this Report available solely to those of its employees and agents who (a) are registered for the workshop or program of which this Report is a part, (b) require access to this Report in order to learn from the information described herein, and (c) agree not to disclose this Report to other employees or agents or any third party. Each partner shall use, and shall ensure that its employees and agents use, this Report for its initernal use only. Each partner may make a limited number of copies, solely as adequate for use by its employees and agents user.
- Each partner shall not remove from this Report any confidential markings, copyright notices, and/or other similar indicia herein.
- Each partner is responsible for any breach of its obligations as stated herein by any of its employees or agents.
- If a partner is unwilling to abide by any of the foregoing obligations, then such partner shall promptly return this Report and all copies thereof to EAB.

Executive Summary

At many institutions, there is a mismatch between PI lab allocations and their actual space needs. In some cases, PIs have more space than their current projects require. In others, PIs lack sufficient space to conduct their research. Along with inhibiting research progress and growth, these discrepancies also increase space inefficiencies and institutional costs since labs are expensive to build and maintain.

This eBook helps leaders establish procedures for optimizing initial lab space allocations to align with immediate PI needs and fine-tuning allocations over time based on researcher productivity.

Table of Contents

The Efficiency Imperative

Why are institutions focusing on lab space efficiency right now? What makes optimizing lab space efficiency difficult? What are institutions' options for improving efficiency?

Part One: Rightsize Initial Allocation

What are the most common allocation approaches? What factors should institutions consider when making allocation decisions? How can institutions improve the accuracy of their initial space estimates?

Part Two: Fine-Tune Allocation Over Time

What are the steps in the process for adjusting allocations over time? How should institutions choose productivity metrics? Who should be responsible for enforcing expectations? As institutional budgets tighten, campus leaders are facing growing pressure to increase space efficiency and reduce facilities costs. This is especially true for research labs since they are expensive to maintain and in such high demand.

With shrinking state budgets and challenges winning more federal research funding, we're having to think about more efficient utilization of the lab space we've got. That means recognizing that we don't always need new buildings to accommodate growth—there are times when someone just needs to give up some underutilized space."

Joseph Heppert Vice President for Research & Innovation Texas Tech University

However, optimizing lab space allocations is easier said than done. PIs accumulate lab space over the course of their career, but rarely forfeit it—even when their research needs change. As a result, there is often a mismatch between PI lab allocations and actual space needs.



Representative Space Allocation Over Faculty Member's Career

Source: EAB interviews and analysis.

The Efficiency Imperative (cont.)

Institutions have two options for better aligning lab space allocation to researcher needs:

1. Rightsizing initial allocation

2. Fine-tuning allocation over time.

Most leaders have focused on the former, but many have struggled to perfect initial allocations since they are constrained by current lab availability and limited information about new hire lab needs. And since PI space needs change over their career, optimizing initial allocations does not guarantee PIs will have the right space in the long run.

As a result, some leaders are turning their attention to the latter option—fine-tuning allocations by using incentives to drive better space use over time. This approach requires more hands-on management and runs counter to most institutions' culture of perpetual space ownership. But when properly implemented, it allows institutions to align lab allocations with changing researcher needs and avoid situations where PIs have excess or insufficient space.

Ultimately, to maximize lab space efficiency and ensure PIs have the right space for their research, leaders should use both approaches simultaneously.



Part One: Rightsize Initial Allocation

Improving initial allocations helps leaders save space by giving PIs the right square footage based on their immediate research needs. Yet, leaders often struggle to accurately estimate how much lab space to allocate. Many use formulas to calculate initial allocations based on factors like the space intensity of the discipline or headcount.

But these formulas rarely account for the variation in PI space needs *within* the same discipline. For example, a formula might allocate an environmental biologist and bioinformatician the same square footage despite them having very different space needs. To counter this, some schools are adopting a more discipline-agnostic allocation approach.

In lieu of an allocation formula, the **University at Albany** created a taxonomy of 25 lab space types. Each type is based on three factors: the nature of the research activity, the needed space setup, and the team size. This allows unit leaders to personalize a PI's upfront allocation based on a combination of factors that together provide a more accurate prediction of lab space needs than discipline alone. And it in turn helps them minimize the backend customization required.

After designing this taxonomy, Albany created square footage guidelines and diagrams for each lab type, which increase transparency and reduces the likelihood of allocation inequities.



University at Albany's Taxonomy Approach to Initial Allocation

25 Lab Typologies, Based on Research Activity, Setup, and Team Size¹

Click to access University at Albany's Research Space Allocation <u>guidelines</u>, including all 25 typology diagrams with relative space quantities for allocation.

 Team size is based on number of PIs, staff, postdocs, and graduate, doctoral, and undergraduate students.

Improving initial lab space allocations helps institutions preempt inefficiency by giving PIs the right amount of space based on their immediate needs. But since PI space needs constantly change as their research evolves, institutions cannot stop at optimizing their initial allocation. Instead, they should follow six steps to continuously fine-tune lab allocations over time.



space and provides

access to a flexible,

shared "holding lab"

reviews funding data and additional info on PI proposals and publications Sends templatized notification letters to all PIs and questionnaire to gather more info from PIs below targets

Source: Ohio State University Wexner Medical Center Heart & Lung Research Institute, Columbus, OH; EAB interviews and analysis.

Many schools struggle with the very first step in the fine-tuning process: selecting agreed upon productivity metrics. Leaders can choose from a range of options, but they each have tradeoffs. Non-financial metrics are more straightforward to calculate, but harder to standardize. They also do not provide leaders with the best gauge for assessing whether a PI has used their space productively.

In contrast, financial metrics are more complex to calculate since they require combining data from multiple internal systems and accounting for annual funding variability. However, they provide leaders with a more precise approximation of space productivity.

Easy-to-Measure Most Complex Size Research Funding-to-Cost-to-Output Space Ratio Space Ratio F&A¹ per square FTEs committed Publications, Total research to research citations, patents expenditures per foot square foot • Undergraduate · Performances and Modified total and graduate presentations Total extramural direct costs per students engaged funding per square foot Favorable reviews square foot from funding agencies Given inter-annual variability in research · Previous funding productivity, all financial metrics should be based on a 3- or 5-year moving average track record

Range of Potential Non-Financial and Financial Metrics

When choosing productivity metrics, leaders should consider which best align with their institutional goals. For example, institutions just beginning to increase campus research activity are well-suited to use size or output metrics. If climbing the Higher Education Research and Development (HERD) rankings is an institution's top priority, then expenditures is a good option. Or if an institution's primary goal is increasing space utilization to better cover facilities costs, then F&A per square foot may be the best choice.

Leaders must also consider disciplinary differences when selecting metrics. Since research funding availability varies by discipline, units and PIs are unlikely to ever agree on a single definition of research productivity.

East Carolina University therefore allows units to choose their own metrics from an approved list, although they must select at least one financial measure of productivity. The academic deans and University Space Committee then review unit selections prior to signoff to standardize them across disciplines and provide an accountability check.

East Carolina University's Research Space Productivity Expectations



Expects productivity measures and benchmarks to vary between and among disciplines

	п			-
~	=	=	=	=
1	п			
	н			

Provides units with list of potential financial and non-financial measures to choose from



Financial measures must be one part of overall assessment of productivity



Unit measurement schemes are approved by deans and/or University Space Committee

Click to access East Carolina's Research Space Allocation policy.

eab.com

Besides allowing units to select their own metrics, leaders can also adjust their productivity targets by discipline. For example, using national benchmarking data on total research funding per square foot of research space to set different benchmarks for each discipline.





This benchmarking data is a useful starting point for institutions discussing productivity metrics. But since institutions cannot increase researcher productivity overnight, leaders should also review their institution-specific funding data and start by setting realistic targets based on their PIs' track records. Over time, leaders can then adjust their benchmarks to better align with national standards.

Institutions should also consider adjusting productivity targets based on space quality. For example, the **University of Virginia's School of Medicine** uses three different targets depending on whether the lab is in very good condition (blue), fair condition (medium teal), or poor condition (light teal). By setting more aggressive targets for superior labs, leaders can ensure occupants make the most of high-value campus space. This also incentivizes PIs to grow funding so they can access nicer lab space in the future.

UVA Med's Tiered Approach to Productivity Benchmarks



Click to access UVA School of Medicine's full policy.

After selecting productivity metrics and setting targets, institutions must hold campus stakeholders accountable for hitting these benchmarks. Leaders should therefore enforce productivity targets at three levels: the college, department, and individual investigator. This prevents unproductive units and PIs from flying under the radar and therefore helps maximize space efficiency.



Three Potential Levels for Enforcing Productivity Targets

Increasing lab space efficiency is not an easy task. But given growing budgetary constraints and competition for federal research funding, leaders must take steps to rightsize lab allocations. This will ultimately enable institutions to maximize the value of their existing lab space and incent greater research productivity.



Washington DC | Richmond | Birmingham | Minneapolis | New York 202-747-1000 | eab.com