

Employer Demand Profile

Enabling Market-Responsive Program Development

Real-time employer demand data identifies the top skills, employers, and occupations for professionals with a bachelor’s degree or above. Use the data and brainstorming questions included here to guide campus discussions about how to grow and direct the development of the program portfolio.

Questions to Inform Initial Program Discussions

Skills

- Which of our current programs integrate high-demand skills?
- What new program opportunities would confer high-demand skills?
- Are these skills relevant to a narrow suite of programs, or should most or all of our programs teach these skills?
- Do we emphasize these high-demand skills in our marketing messages?

Employers

- How often do our students find jobs with these top employers?
- How many employees of these top employers do we or have we previously served?

State in Focus: Nebraska

Most Commonly Sought Job Skills in 2023

n = 82,767 job postings

Skill	Number of Job Postings
Project Management	12,079
Marketing	8,952
Auditing	7,668
Accounting	7,329
Finance	6,679
Computer Science	6,163
Nursing	5,694
Data Analysis	5,063
Process Improvement	4,688
Agile Methodology	4,396

Employers with Greatest Demand in 2023

n = 82,767 job postings

Employer	Number of Job Postings
State of Nebraska	2,254
University of Nebraska	1,959
Fiserv	1,222
Elevance Health	1,125
Nelnet	1,111
Nebraska Medicine	1,038
Guidehouse	1,012
GPAC	760
Johnson & Johnson	689
Marriott International	643

Questions to Inform Initial Program Discussions

Occupations

- What opportunities do we have to expand programs that already prepare students to find jobs in these popular occupations?
- What new programs should we consider launching that align with employer demand for these occupations?
- How can we attract students to our programs to prepare for these roles?
- How often are students inquiring about education and job opportunities in these occupations?
- What continuing education might professionals in these high-demand occupations require to maintain their qualifications?

Most Commonly Sought Occupations in 2023

n = 82,767 job postings

Occupation	Number of Job Postings
Registered Nurses	3,351
Software Developers	3,342
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,698
Managers, All Other	2,616
Medical and Health Services Managers	1,980
Accountants and Auditors	1,860
General and Operations Managers	1,724
Human Resources Specialists	1,604
Sales Managers	1,557
First-Line Supervisors of Retail Sales Workers	1,220

Additional EAB Resources to Support Market-Responsive Program Development



Market Intelligence Resources

- [Executive Guide to Certify Market Risks and Opportunities](#)
- [Understand the needs and motivations of working professional student segments](#)



Program Launch Resources

- [New Program Launch Guidebook](#)
- [Adult Program Innovation Launch Guide](#)



Program Design Resources

- [Design Credentials to Meet Adult Student Needs](#) roadmap
- [3 tips for innovative and successful program design](#)



Program Revitalization Resources

- [Revitalizing the Program Portfolio](#)
- [Choosing the right undergraduate programs for revitalization](#)
- [Revitalizing Academic Program Performance](#) webinar