



## A Lot Can Change in Three Years...



2019	2022	2025	2028
Global health stable; COVID unknown	Vaccines + restrictions; "living with COVID"	Scars remain in supply chains, workforce	
TikTok fringe; no public AI	TikTok dominates; ChatGPT launches	AI copilots embedded in life/work/study	
Low interest rates; relative affordability	Inflation spikes; affordability crisis	Housing scarcity a political flashpoint	
Work from home rare perk	Hybrid work entrenched	AI copilots + 4-day weeks common	
Relative geopolitical stability	Russian invasion of Ukraine reshapes security	Indo-Pacific tensions dominate strategy	
Lecture theatres full	Hybrid mainstream via Zoom + LMS	Assessment redesigned for AI	
China supplies 40% of international students	Borders reopen; India surges	Caps + diversification into SE Asia	
Universities broadly	Value-for-money debate sharpens	Scrutiny of graduate	

- trusted
- debate sharpens

outcomes



### Table Exercise

- **1. Read** your table's "signals" document (2 minutes)
- **2. Introduce yourself**: Name, institution, which signal feels most consequential to your university, and why (10 minutes)
- **3. Create a headline:** As a table, write a *Times Higher Education* headline you might plausibly see in 2028 about your trend (12 minutes)
- **4. Build the story:** What's the story of an institution that's profiled in this article from the future what actions are they taking, what are they investing in? (8 minutes)
- **5. Choose a reporter** to share your headline and a one-liner of your story.

## **Exercise Report-Back**

- **1. Around-the-Table Introductions:** Name, Institution, Role
- **2. Report out** your headline and a one-liner of your story.

## AI Across the Institution



#### **Data Signals**

- Usage is now default: 86% of students globally now regularly use AI in their studies; 54% using it weekly.
- Educator adoption: 60% of teachers report integrating AI into their daily teaching practice; 43% of institutions say senior leaders show significant commitment to adopting AI initiatives.
- Cheating clampdown: Australia's regulator reports 475 academic-cheating websites have been blocked since August 2022.
- Detector weakness: Under simple prompt 'attacks', popular AI-text detectors' accuracy can fall to ~17%.
- Big business: Global AI-in-education market was valued at ~\$2.5 billion in 2022 and is projected to reach \$6 billion by 2025, reflecting surging investment.
- For the students: 75% of HEIs cite student outcomes as the primary driver of AI tools, followed by cost reduction.

#### **Institutional Signals**

- University of Sydney Implemented a "two-lane" assessment policy that bans AI use in supervised exams but allows it in open assessments with proper disclosure; students can use tools like ChatGPT for essays if they acknowledge it, integrating AI literacy and integrity into learning.
- Queensland University of Technology AI-enabled student-experience and service transformation with Salesforce Data Cloud; goal to reduce cost-to-serve and improve first-contact resolution.

2028 Times Higher Education Headline

## Financial Pressures and Operating Models



#### **Data Signals**

- **Deficits on the rise:** HEIs in deficit up around the world; 75% of UK HEIs expect to be in deficit for 25-26.
- Eroding financial buffers: One-third of UK unis had cash reserves covering <100 days of operations last year, with a growing number at "material risk" of closure without drastic cuts or mergers.
- Export engine: International education contributed A\$51.0bn in export income in 2023–24; higher education made up ~A\$36.4bn.
- Higher entry costs: Minimum savings for student visas lifted to A\$29,710 (financial capacity).
- Growth tied to housing: From 2026, Australia's national planning level for international students is set at 295,000, with growth linked to accommodation and partnerships.
- Cost cutting era: Institutions are responding with hiring freezes, workforce cuts, restructuring, and course closures.

#### **Institutional Signals**

- University of Southern Queensland –
  Began a university-wide restructure in 2024
  to streamline academic and professional
  services and strengthen financial resilience.
- Massey University After significant restructuring, reported a provisional surplus of NZ\$29.4m in 2024, moving back towards sustainability.
- Charles Darwin University Building a 350-bed on-campus student accommodation facility to align enrolment growth with housing capacity (opening 2026).

2028 Times Higher Education Headline

## Student Demographics and Recruitment

#### **Data Signals**

- Cap with incentives: Australia will move to a 295,000 national planning level for international students in 2026, rewarding providers that add housing and deepen regional ties.
- Tougher entry rules: English-language thresholds and proof-of-funds were tightened in 2024, raising entry barriers for some cohorts.
- Competitor cap: Canada instituted a national cap for 2024–25 (zero net growth model) and further reduced 2025 approvals to 437,000; UK banned most dependants on taught-master's visas, reducing attractiveness.
- **NZ growth surge:** New Zealand approved 39,300 student visas in the year to March 2024 (+36% YoY); India (+36%) and China (+29%) led growth.
- Market concentration: China remained Australia's largest education-export market in 2023–24 (A\$12.16bn), followed by India (A\$9.93bn).

#### **Institutional Signals**

- RMIT Vietnam AU\$250m multi-year investment to expand Ho Chi Minh City operations and establish innovation hubs, deepening TNE diversification.
- New Zealand's 'Going for Growth 2034' strategy – System-level push to lift sector value to NZ\$7.2bn by 2034 and diversify markets.
- University of Queensland & Indonesia Long-standing partnerships stepping up through 2024–25 initiatives and funding supports.

2028 Times Higher Education Headline

## Student Readiness and Wellbeing



#### **Data Signals**

- Mental health worsening: In many countries up to 50% of students report having mental health challenges; roughly 20% meet criteria for depression and 15% have seriously contemplated suicide.
- Support demand > supply: Insufficient resources prompting proactive, preventive wellbeing initiatives (wellness courses, peer support, mental health days).
- Attrition risk: In 2023, 13.9% of international undergrads and 12.2% of international postgrad students in AUS considered leaving; financial difficulties and stress levels are the leading reasons.
- Academic readiness falling: Staff
  perceive students as less prepared and
  lacking critical thinking, problem-solving
  and analysis skills; others struggling with
  basics like writing and math, with remedial
  and tutoring needs up.
- Work experience gap: Employment while studying rated lower (~80% UG; ~76% PG), with work experience in field lowest (~75% UG; ~66% PG).

#### **Institutional Signals**

- University of Canterbury (NZ) 'Analytics for Course Engagement (ACE)' early-alert system scaled across UG, prompting proactive outreach to disengaged students.
- University of Sydney 'Track & Connect' early-intervention model to contact at-risk first-years, improving engagement and referrals to support.
- University of Kent (UK) Student-led wellbeing advisory board redesigned support services and conduct outreach, leading to 22% engagement of students in programming.

2028 Times Higher Education Headline

## Digital Transformation of Learning

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#### **Data Signals**

- System-wide adoption: All ANZ unis participate in digital credential platform My eQuals, now serving 90+ providers; >10 million documents/badges issued and >2.5 million learner accounts.
- Online learning mainstreamed: Almost half of global learners have taken an online module; many programmes hybrid by default, mixing digital content with face-to-face interaction.
- Changing student preferences:
   Younger learners tend to prefer digital learning modalities, and 70% consider online learning more effective than traditional classroom instruction, citing flexibility and ability to replay content.
- EdTech expansion: Global e-learning market has grown 900% since 2000 and is expected to exceed \$370B by 2026, driven by learning management systems, online curriculum development, and analytics to personalise education at scale.

#### **Institutional Signals**

- Griffith University Deep My eQuals integration has led to 250K+ credential awards since implementation.
- University of Northampton (UK) new campus built to include only one traditional lecture theatre, redesigning curricula to engage with digital content beforehand and spend class time in small-group discussions and projects.
- Arizona State University pioneered immersive VR simulations for UG modules, beating student outcomes in 'control' sections.

2028 Times Higher Education Headline

## Equity, Access, and Inclusion

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#### **Data Signals**

- Persistent global inequity: Even as access to higher education grows globally, equity gaps remain: low-SES and marginalised students still lag in participation and completion rates.
- Ambitious targets: AUS gov sets an 80% tertiary-attainment target (workingage population) by 2050 via the Universities Accord response; promises to expand regional study hubs.
- Equity outcomes still lagging: Despite expanded student loans and policy efforts, participation and success rates for equity groups in Australia have shown limited improvements over the last two decades.
- A few steps back: A growing trend involves dismantling EDI initiatives and cultural centres, threatening inclusion and support for marginalised students in conservative countries and regions.
- Digital inclusion target: "Closing the Gap" agenda includes a target for Indigenous Australians to achieve equal digital inclusion by 2026.

#### **Institutional Signals**

- University of Auckland Tuākana, culturallyanchored peer-learning and mentoring for Māori and Pacific students, show evidence of improved academic outcomes.
- Adelaide University A transformative merger designed to prioritise equity and excellence through scale, blended learning, course innovation, and First Nations integration.
- University of Sydney –Gadigal Program successes shows targeted entry schemes plus support can boost participation of underrepresented groups (up 16% from '23 to '24).

2028 Times Higher Education Headline

## **Group Discussion**

- What surprised you about what you did and didn't hear from colleagues?
- What high level trend did we not discuss that you expect to be spending some time on across the next year or two?
- What do you need to start doing now to be prepared if one of these headlines becomes true?

## Other Possible Scenarios



#### Trend 1: AI Across the Institution

#### "Universities Scrap Essays as AI Becomes Default Study Partner"

Oral exams and portfolio assessments replace essays, reflecting students' ubiquitous use of AI tools.

## "Students Sue Universities for Banning AI: 'You Can't Ban Calculators'"

A coalition of UGs launches legal action after HEIs restrict AI, arguing it is a basic learning tool.

#### Trend 2: Financial Pressures and Operating Models

#### "Shared Services Mega-Consortium Promises to Save Universities Billions"

First national HE services hub pools IT, HR, and student systems, as half of universities cut back offices

## "Australian University Closes Its Doors After Years of Financial Turmoil"

Recruitment misses and bad bets reflects sector reshuffling under unrelenting financial strain.

#### **Module 3: Student Demographics and Recruitment**

#### "Southeast Asia Overtakes China as Top Source of International Students"

A surge from Vietnam, Indonesia, and the Philippines reshapes recruitment strategies, benefitting TNE early movers.

#### "India Caps Student Outbound Numbers, Sending Shockwaves Through Global HE"

Diversification lessons bite hard (again), sending Australian and New Zealand universities on a scramble for students.

#### Module 4: Student Readiness and Wellbeing

# "Uni Mental Health Bot Now Handling 60% of Student Support Requests"

AI-driven triage and wellbeing platforms become the first point of contact for most students.

#### **Trend 5: Digital Transformation**

#### "Digital Skills Wallets Replace Transcripts as Global Hiring Standard"

More graduates applying for jobs using blockchain-verified skills passports, making traditional certificates redundant.

#### Module 6: Equity, Access, and Inclusion

# "First Nations Attainment Gap Halves Following Serious Investment"

Digital equity initiatives and place-based hubs drive measurable progress, closing the participation and completion gap.

## "University Mandates Four-Day Week After Student Burnout Crisis"

Campus adopt structural timetable reform to address record levels of disengagement and attrition.

## "Your University's Biggest Competitor? Google."

Google, Microsoft, Tencent dominate microcredential markets; employers (and students) opt for their low-cost badges over degrees.

## "University Abolishes Tuition Fees for First Nations Students"

Regional university removes fees entirely for Indigenous students, framing it as an equity and nation-building investment.



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