

# Employer Demand Profile

## Enabling Market-Responsive Program Development

Real-time employer demand data identifies the top skills, employers, and occupations for professionals with a bachelor's degree or above. Use the data and brainstorming questions included here to guide campus discussions about how to grow and direct the development of the program portfolio.

### Questions to Inform Initial Program Discussions

#### Skills

- Which of our current programs integrate high-demand skills?
- What new program opportunities would confer high-demand skills?
- Are these skills relevant to a narrow suite of programs, or should most or all of our programs teach these skills?
- Do we emphasize these high-demand skills in our marketing messages?

#### Employers

- How often do our students find jobs with these top employers?
- How many employees of these top employers do we or have we previously served?

## Region in Focus: New Mexico

### Most Commonly Sought Job Skills in 2025

n = 88,035 job postings

Skill	Number of Job Postings
Project Management	11,815
Nursing	11,147
Auditing	8,407
Marketing	7,326
Finance	7,157
Accounting	6,980
Data Analysis	6,236
Computer Science	5,839
Workflow Management	5,495
Process Improvement	5,279

### Employers with Greatest Demand in 2025

n = 88,035 job postings

Employer	Number of Job Postings
State of New Mexico	3,191
CHRISTUS Health	2,218
University of New Mexico Hospital	2,101
University of New Mexico	1,729
Presbyterian Healthcare Services	1,585
Molina Healthcare	1,533
Albuquerque Public Schools	1,331
Los Alamos National Laboratory	1,331
Soliant Health	1,284
Cardinal Health	1,005



### Questions to Inform Initial Program Discussions

#### Occupations

- What opportunities do we have to expand programs that already prepare students to find jobs in these popular occupations?
- What new programs should we consider launching that align with employer demand for these occupations?
- How can we attract students to our programs to prepare for these roles?
- How often are students inquiring about education and job opportunities in these occupations?
- What continuing education might professionals in these high-demand occupations require to maintain their qualifications?

### Most Commonly Sought Occupations in 2025

n = 88,035 job postings

Occupation	Number of Job Postings
Registered Nurses	8,293
Medical and Health Services Managers	2,919
Software Developers	2,026
Project Management Specialists	1,720
Child, Family, and School Social Workers	1,695
Speech-Language Pathologists	1,416
Physical Therapists	1,394
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,383
General and Operations Managers	1,368
Special Education Teachers, All Other	1,331

### Additional EAB Resources to Support Market-Responsive Program Development



#### Market Intelligence Resources

- [Executive Guide to Certificate Market Risks and Opportunities](#)
- [Understand the needs and motivations of working professional student segments](#)



#### Program Launch Resources

- [New Program Launch Guidebook](#)
- [Adult Program Innovation Launch Guide](#)



#### Program Design Resources

- [Design Credentials to Meet Adult Student Needs roadmap](#)
- [3 tips for innovative and successful program design](#)



#### Program Revitalization Resources

- [Revitalizing the Program Portfolio](#)
- [Choosing the right undergraduate programs for revitalization](#)
- [Revitalizing Academic Program Performance webinar](#)